Place, jobs, peers and the importance of the teenage years: exposure effects and intergenerational mobility

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Abstract

I show that where a child grows up has a causal effect on their adult income, but that place matters most in the teenage years. I use variation in the age at which Australian children move to identify place exposure effects, finding an additional year in a place with better outcomes is of more value in adolescence than in early childhood. I explore two potential explanations. First, this pattern of place effects is partly explained by the fact that spending more years in a place in adolescence lifts the probability of entering the associated local labour market. Second, among permanent postcode residents, I identify long-lasting peer effects using cross-cohort variation in peer parental income.

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1 Introduction

A new wave of studies highlights that where a child grows up influences their adult income, education and social outcomes (Chetty and Hendren (2017a); Chetty et al. (2016); Chyn (2016); Damm and Dustmann (2014)). Previously, correlations in the outcomes of neighbouring children sat alongside much more tenuous evidence for an underlying causal relationship. Yet knowing when and why place matters is just as important as knowing if place matters. How much could we gain by pushing interventions back earlier into childhood? And to what extent can we improve outcomes in one place without worsening outcomes elsewhere?

I find that where an Australian child grows up has a causal effect on their adult outcomes, but place matters most in the teenage years. I show this using de-identified Australian intergenerational tax data. I explore two explanations for the observed place effects — the fact that where you grow up influences where you end up (local labour market conditions) and who you grow up with (peer effects). This paper provides further evidence for causal place effects, but highlights the importance of the teenage years. It also suggests a role for mechanisms – local labour markets and peers – that may be more challenging to redress than simply the quality of local institutions and policy settings during childhood.

I begin with the empirical framework introduced in the landmark study by Chetty and Hendren (2017a). I use variation in the age at which children move within Australia to identify the causal effect of exposure to place. This methodology avoids the selection bias inherent in simple comparisons between those choosing to live in different places or move between them. The key identifying assumption is that selection effects do not vary with the age at which children move.

The ability to observe children moving from infancy onwards, and hence detect when place matters most, is the key advantage of the Australian data. Before age 11, the outcomes of children who move converge to those of the permanent residents of their destination at a rate of around 1.1% for each year spent in the destination. After age 11, this rate of convergence is around 4.2%. These findings have implications for the interpretation and use of the estimates from the highly important and influential work of Chetty and Hendren (2017a,b). As those authors note, their estimates by necessity relied on incomplete child histories, capturing
moves from age nine onwards. This paper’s findings suggest that extrapolating back from these estimates could overstate the effect of place. In the Australian setting, a child moving at birth to a place with one percentile higher incomes for permanent residents would receive around 70% of that effect themselves. Extrapolating back the exposure effects observed from age nine onwards yields a higher (biased) estimate of around 100%. On the other hand, the relative effects of specific places identified in Chetty and Hendren (2017b) could well capture the period in which location matters most — providing more comfort that they would be robust to complete childhood histories.

The pronounced sensitivity of the teenage years complements the existing human capital literature, which has long identified the importance of early childhood (e.g. Case et al. (2005); Cunha and Heckman (2007); Currie and Almond (2011)). For example, shocks to fetal health and targeted policy interventions in early childhood have often been found to have long-lasting consequences. This paper finds that place effects are most potent later in childhood — perhaps reflecting differences between these mechanisms versus those examined in prior literature. The second part of the paper examines two such mechanisms that may result in a causal effect of place and explain the importance of adolescence.

First, place can matter because where you grow up is often where you end up working. Controlling for a child’s location in adulthood, interacted with their cohort, halves the estimated exposure effects. This may overstate the role of local labour markets as it controls for an endogenous outcome. To provide a clearer test I include the outcomes of eventual residents (those ending up in place) alongside those of permanent residents (those growing up in a place). These exogenous controls also lower the estimated exposure effects and in many cases the outcomes of eventual residents are a better predictor of movers outcomes than those of permanent residents. Depending on the specification, anywhere between 15-55% of the effect of exposure to place in the teenage years can be explained by local labour markets. It may well be that ending up in a place matters more than growing up there.

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1 For the estimation of the average causal effects of place, based on outcomes measured at age 24. Estimation of the causal effects of specific places was based on outcomes at age 26 and would have only captured moves from age 11 onwards. When examining earlier outcomes, moves from earlier ages were captured.

2 Chetty and Hendren are clear about the assumptions inherent in such extrapolations of average or specific causal effects of place. They also frequently take a conservative approach, for example by extrapolating over less than the full period over which exposure to place may matter.

3 This paper is focused on estimating the average causal effect of place across Australia, and investigating potential transmission mechanisms. I do not estimate the causal effect of specific places in Australia.

4 These tests for a role for local labour market conditions go beyond those in Chetty and Hendren (2017a).
Second, place can matter because of who you grow up with. I identify positive and statistically significant peer effects among permanent residents of postcodes using cross-cohort variation in peer parental income rank. A 10 percentile rank point increase in the mean parent income rank of your postcode-cohort peers is associated with a 0.2-0.3 increase in your own household income rank at age 24 [5]. Given the large psychological literature on the increasing importance of peers during the teenage years (Brown and Larson (2009)), such peer effects may also play a role in explaining the observed sensitivity to place in the teenage years. While I find that simple controls for peers cannot explain the observed effects of place, this may reflect the limitations of working with indirect measures of peers.

A final contribution of this paper is in validating the research design of Chetty and Hendren (2017a) in a new setting. I show their approach can be applied in Australia — a country with less than a tenth of the population of the United States, and less geographic variation in intergenerational mobility. I am also able to replicate many of the validation exercises conducted in Chetty and Hendren (2017a), with largely comforting results. The observed exposure effects remain under a range of specifications and sample selection criteria, when comparing same-sex siblings, and are cohort-specific. The approach may thus be able yield fresh insights from further applications in a wide variety of settings.

### 2 Related literature

Many past studies documented correlations in the economic outcomes of children growing up in the same neighbourhood (Black et al. (2011); Sharkey and Faber (2014)). However, the extent to which this reflected sorting by families into neighbourhoods remained an open

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5 Similar point estimates are obtained with the addition of family fixed effects, although they are no longer statistically significant.

6 Where the validation exercises differ in their results, for reasons other than data limitations, is also insightful. For example, heterogeneous effects by child sex seem more important in the Australian setting. And smaller exposure effects when examining more plausibly exogenous moves suggest more limited external validity than in Chetty and Hendren (2017a), but are consistent with the findings of Chyn (2016) that treatment effects may fundamentally differ between those choosing to move versus those forced to move.
question. Early experimental studies typically found little evidence of neighbourhoods affecting economic outcomes (Katz et al. (2001); Oreopoulos (2003); Ludwig et al. (2008)). Using family fixed effects, Aaronson (1998) found evidence for a causal role of neighbourhoods, but small sample sizes were a constraint on this and other early quasi-experimental work.

In their seminal work, Chetty and Hendren (2017a) introduce a new and ingenious approach — using variation in the age at which children move locations — and apply it to administrative data in the United States to identify compelling causal effects of place. Crucially, these effects vary according to the time exposed to the location. A separate paper revisits the Moving to Opportunity experiment and also finds that location matters according to the time spent there, with beneficial outcomes for those moving to a lower-poverty neighbourhood before the teenage years (Chetty et al. (2016)).

A recurring theme in Chetty and Hendren (2017a) and Chetty et al. (2016) is that these exposure effects appear relatively constant — the outcomes of children who move to a better neighbourhood improve linearly in proportion to the amount of time they spend growing up there. However, as Chetty and Hendren note, the observed linearity is based on children moving at ages nine and above, and extrapolating from it is “a strong assumption that should be evaluated in future work”.[7] Depending on how their estimates are extrapolated, then a child moving at birth to a new location in the United States could be expected to pick up anywhere from 56% to 92% of the difference in permanent residents’ expected outcomes between their origin and destination.[8] Further, their causal estimates for specific places are based on moves made from age 11 onwards, and thus potentially miss differences, if any, in the causal effects of places in early childhood.[9]

There is no reason to expect that each year of childhood in a better location will be equally important.[10] Indeed, the literature most closely related in methodology to Chetty and Hendren (2017a) generally finds this is not the case. Age at migration to a country typically matters most in the teenage years, with negligible or marginal gains to English

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7For example, see pages 3 and 36 of Chetty and Hendren (2017a).
8Depending on whether their 4% annual rate of convergence is applied only to the 14 years that they observe it over, from age 9 to 23 years, or to the full 23 years.
9Only moves from age 11 onwards are observed as they now measure outcomes at age 26 years.
10As in Chetty and Hendren (2017a), I occasionally refer to locations with higher predicted total household income ranks as having ‘better’ outcomes or as ‘better’ locations. This is a convenient shorthand and is not intended as a definitive normative statement, as many features of place, well beyond those considered here, will be relevant for individual wellbeing.
language proficiency, years of schooling, earnings, height and cognitive skills from an extra year in the destination country prior to adolescence (e.g. Bleakley and Chin [2004]; Van den Berg et al. [2014]; Basu [2016]). Exposure to place within a country can also matter more within the teenage years for outcomes such as teen parenthood (Wodtke [2013]). Indeed, such patterns are also apparent in Chetty and Hendren [2017a] when college attendance and teen birth are the outcomes considered.

Exposure to place within a country can also matter more within the teenage years for outcomes such as teen parenthood (Wodtke [2013]). Indeed, such patterns are also apparent in Chetty and Hendren [2017a] when college attendance and teen birth are the outcomes considered.

This paper adds to the literature by showing that exposure to place, at least on the scale considered here, matters most in the teenage years. Note this need not contradict the large literature on the sensitivity of early childhood (e.g. Case et al. [2005]; Cunha and Heckman [2007]; Currie and Almond [2011]) — it may simply be the large neighbourhoods examined here mask substantial variation in what matters in the early years, while exhibiting variation in what matters most during the teenage years. To put it another way, the shocks entailed by moving simply differ to those examined in the literature on early childhood.

So why might place matter? An important observation in the economic literature on neighbourhood effects has been that where you grow might matter because it influences the local labour market you end up in. In Page and Solon [2003a], most of the correlation in the adult earnings of neighbouring boys in the United States is explained by the large earnings premium in urban areas and the high correlation between childhood and adult urbanicity. A potential role for local labour markets has also been found in studies of neighbourhood effects in Norway and Australia (Raaum et al. [2006]; Overman [2002]). I find that up to half the exposure effects identified in this paper can be explained by local labour market conditions. A role for local labour market conditions may also help explain Danish findings that neighbourhoods account for a large share of the variance in permanent earnings between siblings early in the working life, but a negligible share beyond age 30 (Bingley et al. [2016]).

Another explanation for a causal role of place is the influence of peers. Peer relationships also become more salient and complex from adolescence (Brown and Larson [2009]), and potentially explain part of the sensitivity of the teenage years. Peer effects have received a

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11 This is more typically framed in terms of there being a critical (pre-teen) age, beyond which ones ability to catch up to those born in the country is progressively more limited.

12 Chetty and Hendren [2017a] note in particular on teen birth: “the gradient is especially steep [exposure effects are especially high] between ages 13 and 18, suggesting that a child’s neighborhood environment during adolescence may play a particularly important role in determining teen birth outcomes” (page 34). This paper suggests the same could be said for broader economic outcomes.

13 The same authors find the same is true of neighbouring girls (Page and Solon [2003b]).
lot of attention in the education literature (Sacerdote (2011)), reflecting both their potential role in school settings and the availability of data with clearly identified cohorts. However, the causal identification of peer effects is also notoriously difficult. Studies of long-run effects are rare, but one notable and relevant exception is Black et al. (2013), where cross-cohort variation is used to study the causal effects of teenage peers on long-run outcomes in Norway. I similarly use cross-cohort variation to demonstrate the presence of statistically significant, large and lasting peer effects in the Australian data, though in the absence of more direct measures of peer relationships I hold off a fuller examination of peer effects.

3 Data

I use de-identified Australian Taxation Office (ATO) intergenerational data drawn from federal income tax returns from the 1991 to 2015 financial years. Parent-child links primarily come from linking children to adults living at the same address when the child registers for a Tax File Number (TFN): a unique personal identifier issued by the federal government. The links are also informed by a short period in which children were claimed on tax returns. Children are linked to a ‘primary parent’ the adult considered most likely to be a parent based on shared address, shared last name and age at the child’s birth. Children are also linked to the primary parent’s first reported spouse over the period 1991-2015. More details on the construction of the data is in Appendix E.

3.1 Sample definitions

I initially restrict attention to a sample of those who: 1) were born in Australia between the 1978 and 1991 financial years; and 2) remained resident in Australia through to 2015.

Intergenerational links based on shared residential addresses are behind the Canadian data used in a number of influential studies (Corak and Heisz (1999); Oreopoulos (2003); Corak and Piraino (2011)). However, the Australian data has the notable advantage of drawing on earlier registration addresses and additional information such as claims for children on tax returns. The data most closely resembles that used by Chetty et al. (2014) in its quality and coverage.

Questions on spouse details have always appeared on tax returns over this period, but answers have not always been required. Linking to the earliest reported spouse rather than the spouse at a fixed point in time or in childhood attempts to cater for the resulting underreporting of spouses. Nonetheless, a restriction based on the age of the youngest child is used to avoid linking to spouses that were not present during childhood.

The intergenerational data was constructed by ATO staff. The author wrote code which was submitted to the ATO to be run internally on the resulting datasets to produce the results presented in this paper.
Earlier cohorts cannot be reliably restricted to those born in Australia and later cohorts are too young to observe at age 24, the main outcome measure in this paper.

The resulting families closely mirror population benchmarks for family structure, median parental age at birth and family size (Table 1). There are slightly more children in couple families and fewer in lone mother families, likely reflecting re-partnering of lone mothers that is captured in our panel but not in the population cross-section. For the 1978-1991 birth cohorts considered here, I have parent links for around 3.1 million children, or 92% of those in the data. This is on par with the 91% link rate achieved by Chetty et al. (2014) for the 1980-1988 cohorts used in Chetty and Hendren (2017a).

<table>
<thead>
<tr>
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<tbody>
<tr>
<td><strong>Family structure (%)</strong></td>
<td></td>
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<tr>
<td>Couple</td>
<td>86</td>
<td>80</td>
</tr>
<tr>
<td>Lone mother</td>
<td>9</td>
<td>16</td>
</tr>
<tr>
<td>Lone father</td>
<td>5</td>
<td>4</td>
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<tr>
<td><strong>Median parental age at birth (years)</strong></td>
<td></td>
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<tr>
<td>Mother</td>
<td>27</td>
<td>27</td>
</tr>
<tr>
<td>Father</td>
<td>30</td>
<td>30</td>
</tr>
<tr>
<td><strong>Family size (%)</strong></td>
<td></td>
<td></td>
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<tr>
<td>1</td>
<td>12</td>
<td>13</td>
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<tr>
<td>2</td>
<td>38</td>
<td>40</td>
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<tr>
<td>3</td>
<td>30</td>
<td>30</td>
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<tr>
<td>4</td>
<td>13</td>
<td>12</td>
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<tr>
<td>5</td>
<td>4</td>
<td>3</td>
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<tr>
<td>6</td>
<td>2</td>
<td>1</td>
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<tr>
<td>7 or more</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td><strong>Mean family size</strong></td>
<td>2.7</td>
<td>2.6</td>
</tr>
<tr>
<td><strong>Number of children</strong></td>
<td>3,376,800</td>
<td>3,185,400</td>
</tr>
<tr>
<td><strong>Number of children linked to parents</strong></td>
<td>3,108,000</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Number of families</strong></td>
<td>1,834,300</td>
<td>1,772,300</td>
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</tbody>
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I now split the full sample in two based on residential history — creating permanent resident and mover subsamples. The chosen units of geography are the Statistical Area 4 (SA4) defined by the Australian Bureau of Statistics and described in more detail below.

17See Online Appendix Table 1 in Chetty et al. (2014).
these are the closest analogue to the commuting zones used in Chetty and Hendren (2017a).

Permanent residents are those whose primary parent files from only one SA4 from 1991 through to the year the child turned 35. Movers are those whose primary parents file from multiple SA4 — I focus on those moving once (with parents filing from two distinct SA4).

I limit the influence of measurement error in the presence and timing of moves in three ways. First, I consider only moves between SA4 where the primary parent filed in at least two years from both. Second, I consider only moves where the parent’s first year filing from the destination immediately follows their last year filing from the origin — this ensures the child’s age at move is known to within a year. Third, I restrict attention to those moving at least 15 kilometres, thus dropping short moves that just happen to cross SA4 boundaries.\(^{18}\)

To investigate peer effects, I restrict attention to those growing up in the same postcode. This is perhaps closer to the common conception of a neighbourhood. Specifically, I create a set of permanent postcode residents whose primary parent files from only one postcode from 1991 through to the year the child turned 20.

Finally, in all analyses, individuals with strictly negative parent or child adult family income are dropped, as negative income is typically associated with high wealth and hence a poor indicator of actual economic wellbeing.

### 3.2 Variable definitions

Individual income is defined as total pre-tax income.\(^{19}\) In years where an individual has filed a tax return, this is their reported total income or loss.\(^{20}\) In years where an individual has not filed a tax return, it is the sum of individual salary and wages reported by employers through annual pay-as-you-go (PAYG) payment summaries, and taxable government allowances, benefits and pensions. This income measure includes labour and capital income, and taxable government payments such as unemployment and study benefits. It is prior

\(^{18}\)In Chetty and Hendren (2017a) only moves of 100 miles or more are considered. A less restrictive condition is used here as Australia’s population is highly concentrated in a small number of major cities — around a third of Australians live in Sydney or Melbourne. Moves within these cities are thus of policy interest and empirically important. In the unrestricted mover subsample, 44.3% of moves are within the same city while 26.3% are within Sydney or Melbourne. With the chosen restrictions, 30.7% of moves are within the same city and 16.4% are within Sydney or Melbourne.

\(^{19}\)Individual income is clearly identified in Australian tax returns as the individual is the primary unit of taxation. While family-based income tests exist for some taxes and many family benefits, income is reported on an individual basis.

to any tax deductions or offsets. Income variables are measured in 2015 dollars, adjusted for inflation using the headline consumer price index published by the Australian Bureau of Statistics (2017c).

3.2.1 Parent income

Parent family income is the sum of the income of the identified parent(s) in each year, averaged from 1991 to 2001 inclusive. This is the baseline definition used in Deutscher and Mazumder (unpublished)\(^\text{21}\) and strikes a reasonable balance between the attenuation biases arising from measuring parental income over too short a period, versus too late in life when income is typically more volatile Mazumder (2005).

3.2.2 Child income

Child adult family income is the income of the child and their most recently reported spouse. I follow Chetty and Hendren (2017a) in measuring child income at age 24 or, more precisely, in the financial year in which they turn 24. The intent here is not to proxy for a child’s lifetime income, but rather to gauge whether, how and why place might have a causal effect on later outcomes. As such, measuring outcomes at this age is not as obviously problematic as it would be in more typical intergenerational mobility studies, where life-cycle bias has received significant attention (for a recent examination, see Nybom and Stuhler (2016)). Nonetheless, key results are also examined with outcomes measured at later ages.

3.2.3 Location

In constructing the de-identified file, parents were assigned to the residential postcode listed on their tax return in each year\(^\text{22}\). Parental postcode was mapped to higher-level geographies using the 2011 Australian Statistical Geography Standard released by the Australian Bureau of Statistics (2011). In particular, the ABS postcode correspondence was used to map postcodes to Statistical Areas; a hierarchy broadly designed to range from local labour

\(^{21}\)This working paper is yet to undergo the necessary clearance process for public release.

\(^{22}\)For non-filing parents the postcode was recorded as missing. Postcodes were interpolated across periods of missing observations — if a parent lists the same postcode either side of such a gap they were assumed to have been in the one location the whole time.
markets (SA4) to local communities (SA2). Move distances were calculated based on the longitude and latitude centroids from the ABS postal areas corresponding to the origin and destination postcodes.

### 3.3 Sample comparisons and summary statistics

Table 2 presents key features of the sample compared against Chetty and Hendren (2017a). The key advantages of the Australian data are the longer panel of tax returns and longer span of birth cohorts linked to parents. This allows outcomes to be observed for children moving from age two (rather than from age nine). Despite the longer panel, sample sizes are significantly smaller, reflecting Australia’s smaller population size. The sample of permanent residents and 1-time movers are 1,683,800 and 313,900.

A challenge to identifying causal effects of place in Australia is that these effects are likely smaller than in the United States. Australia is a relatively centralised federation, with the federal government controlling the individual tax and transfer systems and exerting significant influence in health and education policy. Potentially reflecting this, there is less variation in outcomes across Australian regions. Panel C in Table 2 shows the distribution across regions of the expected household income rank of a child born into the 25th percentile of the income distribution. This is the ‘absolute mobility’ measure reported by Chetty et al. (2014). There is less regional dispersion in these expected ranks in Australia, with a p90/p10 ratio of 1.2 versus 1.4 in the United States.

Finally, the geographic units used in this paper are smaller on average, and much more uniform in size, relative to Chetty and Hendren (2017a) (Panel D). This reflects the differing treatment of major cities. In the United States, major cities such as New York and Chicago are represented by a single commuting zone, whereas here they are represented by several SA4. In the Australian context of a smaller and more concentrated population this is an advantage, as within-city variations can be exploited. However, smaller geographic units also limit my ability to conduct some validation exercises.

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23 The ABS postcode correspondence assigns postcodes to areas, roughly in proportion to population. A postcode may sit entirely within an area or be split across multiple areas. Postcodes are assigned to the area containing the largest split. Around 80% of postcodes sit within the one SA4. While some individuals will be misallocated, this misallocation is consistent by postcode and hence simply a caveat on the definition of the geographical units under consideration.

24 The Australian resident population is currently estimated to be around 25 million.
In Appendix Table B.1 summary statistics are presented for the permanent resident and 1-time mover samples. Moving children tend to be from slightly higher income families and are more often from couple families; they also tend to end up with higher incomes themselves. In Appendix Table B.2 summary statistics are presented for the origin and destination of the 1-time movers — there is slight tendency to move to places with lower parent income ranks, fewer permanent residents and worse predicted outcomes for children.

Table 2: Comparison of data with Chetty and Hendren (2017a).

<table>
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<tr>
<td>Panel A: Sample size and time span</td>
<td></td>
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<tr>
<td>Birth cohorts</td>
<td>1978-1991 (14 years)</td>
<td>1980-1988 (9 years)</td>
</tr>
<tr>
<td>Permanent residents</td>
<td>1,683,800</td>
<td>19,499,662</td>
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<tr>
<td>1-time movers</td>
<td>313,900</td>
<td>1,553,021</td>
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<tr>
<td>Panel B: Location and income information</td>
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<td></td>
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<tr>
<td>Data range</td>
<td>1991-2015 (25 years)</td>
<td>1996-2012 (17 years)</td>
</tr>
<tr>
<td>Potential range of age at move</td>
<td>1-39 years</td>
<td>9-32 years</td>
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<tr>
<td>Analysis range of age at move</td>
<td>2-34 years</td>
<td>9-30 years</td>
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<tr>
<td>Panel C: Regional distribution of expected adult rank of child born into bottom half</td>
<td></td>
<td></td>
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<tr>
<td>Mean region</td>
<td>47.1</td>
<td>43.9</td>
</tr>
<tr>
<td>p10 region</td>
<td>44.0</td>
<td>37.3</td>
</tr>
<tr>
<td>Median region</td>
<td>46.6</td>
<td>43.3</td>
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<tr>
<td>p90 region</td>
<td>51.8</td>
<td>52.0</td>
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<tr>
<td>p90/p10</td>
<td>1.2</td>
<td>1.4</td>
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<tr>
<td>Panel D: Regional distribution of average annual cohort size</td>
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<tr>
<td>Mean region</td>
<td>2,200</td>
<td>4,596</td>
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<tr>
<td>p10 region</td>
<td>900</td>
<td>251</td>
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<tr>
<td>Median region</td>
<td>1,700</td>
<td>1,512</td>
</tr>
<tr>
<td>p90 region</td>
<td>3,300</td>
<td>10,358</td>
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<tr>
<td>p90/p10</td>
<td>3.7</td>
<td>41.2</td>
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</table>

Notes: Panels A and B are based on this paper and Chetty and Hendren (2017a). Range of age at move assumes outcomes are measured at age 24. The distributions of child rank outcomes and children are calculated using regional statistics from Deutscher and Maumader (unpublished) and Chetty et al. (2014) (online data 5) (preliminary) for the 1978-82 and 1980-82 birth cohorts respectively.
4 Empirical framework

4.1 Estimation of causal place effects

I use the identification strategy introduced in Chetty and Hendren (2017a). This exploits variation in the age of children when their primary parent moves to identify the causal effect of exposure to a place.

In the first step, I use the sample of permanent residents to estimate the relationship between parent and child household income ranks \((p_i \text{ and } y_i)\) in each SA4. The following parsimonious linear specification is used:

\[
y_i = \alpha_{ls} + \beta_{ls} p_i + \varepsilon_i\tag{1}
\]

where \(l\) and \(s\) denote the child’s SA4 location and financial year of birth cohort respectively. This specification ensures comparability with Chetty and Hendren (2017a) but also appears a good choice in its own right in the Australian setting. Rank-based measures are less sensitive to attenuation and life-cycle bias — as apparent from the lifetime income histories available in Swedish data (Nybom and Stuhler (2016)). The linear specification is also typically a reasonable approximation to the relationship between parent and child household income ranks (Bratberg et al. (2017)), including in Australia (Deutscher and Mazumder (unpublished)). The fitted model then generates two predicted ranks for each child in the sample of 1-time movers — denoted \(\bar{y}_{ops}\) and \(\bar{y}_{dps}\) — based on two counterfactuals, namely that they were permanent residents of their origin and destination respectively.

In the second step, I use the sample of 1-time movers to estimate plausibly causal place effects. Specifically, I estimate a child’s eventual household income rank as a function of their predicted origin outcome \((\bar{y}_{ops})\) and the ‘shock’ to this coming from their destination \((\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops})\), interacted with their age at move \(m\). Using the most general model in Chetty and Hendren (2017a), I estimate:

\[
y_i = \alpha_{qosm} + \sum_{s=1978}^{1990} I(s_i = s)(\kappa_s \Delta_{odps}) + \sum_{m=2}^{34} I(m_i = m)(b_m \Delta_{odps}) + \varepsilon_i\tag{2}
\]

where \(\alpha_{qosm}\) is a set of fixed effects for the child’s parent income decile \(q\), origin \(o\), cohort...
s and age at move m. The coefficients $b_m$ capture the expected increase in rank associated with moving at age $m$ to a destination with a 1 percentile rank higher predicted outcome than your origin for permanent residents. The coefficients $\kappa_s$ allow for measurement error arising from potential mis-measurement of the child’s origin — as in Chetty and Hendren (2017a) some children may have been born somewhere other than their parent’s first recorded location, and this is more of a concern with the earlier cohorts. In Chetty and Hendren (2017a) they show similar estimates of $b_m$ are obtained from a more parsimonious and less computationally burdensome model:

$$y_i = \sum_{s=1978}^{1991} I(s_i = s)(\alpha_s + \alpha^2_{s}y_{pos}) + \sum_{m=2}^{34} I(m_i = m)(\kappa^1_{s} + \kappa^2_{s}p) + \sum_{s=1978}^{1990} I(s_i = s)(\kappa_s \Delta_{odps}) + \sum_{m=2}^{34} I(m_i = m)(b_m \Delta_{odps}) + \varepsilon_i$$

(3)

where the first sum captures origin effects, the second disruption effects, the third cohort controls and the fourth the coefficients of interest.

As discussed in Chetty and Hendren (2017a), the $b_m$ coefficients capture both the causal effect of moving at age $m$ ($\beta_m$) and a selection effect ($\delta_m$). The selection effect captures the idea that parents who move may have other attributes that affect child outcomes, for better or worse, such as differing levels of wealth, job or relationship security. Indeed, as shown in Table B.1 movers are more likely to come from high-income and couple families. To identify causal effects, Chetty and Hendren (2017a) make the additional strong assumption that selection effects do not vary with a child’s age at move ($\delta_m = \delta$ for all $m$). This will be discussed in further detail later. However, with this assumption, the causal effect of place can be identified. First, the selection effect $\delta$ can be identified from $b_m$ where $m$ is greater than the age at which the outcome is measured. Second, the causal effect $\beta_m$ of moving at age $m$ can be identified by subtracting the selection effect $\delta$ from $b_m$. The causal effect of an additional year of exposure at age $m$ can be identified as $\gamma_m := b_m - b_{m-1}$. If these exposure effects are a constant $\gamma_{\hat{m}}$ over age groups $\hat{m} \in M$ then we can further parametrise equation

25Since our data begins in 1991, it is only for the most recent cohort that we have location over the child’s full childhood.
as:

\[ y_i = \sum_{s=1978}^{1991} I(s_i = s)(\alpha_s^1 + \alpha_s^2 y_{pos}) + \sum_{m=2}^{34} I(m_i = m)(\zeta_m^1 + \zeta_m^2 p_i) + \sum_{s=1978}^{1990} I(s_i = s)(\kappa_s \Delta_{odps}) + \sum_{\tilde{m} \in M} (\delta_{\tilde{m}} + \gamma_{\tilde{m}} e_{\tilde{m}}) \Delta_{odps} + \varepsilon_i \]

(4)

where \( e_{\tilde{m}} \) is the number of years in age group \( \tilde{m} \) that the child was exposed to the destination for. I will mostly use the age groups \{2, ..., 11\}, \{12, ..., 24\} and \{25, ..., 34\}.

Finally, the above models fall into the general class of two-step estimation, where some regressors in the model of interest (one of equations 2-4) are generated from an earlier model (equation 1). A resulting econometric concern is that not accounting for the uncertainty in the generated regressors can lead to inconsistent standard errors (Pagan (1984)). I address this in two ways. First, I use the estimated standard error on the \( \Delta_{odps} \) terms to restrict the sample to moves with more precisely estimated regressors. Specifically, I consider moves where the standard error on \( \Delta_{odps} \) is less than 2 percentile rank points. This is a more direct means of ensuring precision than the population restriction used in Chetty and Hendren (2017a), where the baseline analysis considers only commuting zones with populations of 250,000 or more in 2000. Second, Murphy and Topel (1985) provide a formula for calculating asymptotically correct standard errors in fairly general settings, and these Murphy-Topel standard errors are presented where possible throughout this paper. Appendix D describes in more detail the calculation of Murphy-Topel standard errors, and shows key findings to be robust to varying the precision-based sample restriction.

4.2 Estimation of causal peer effects

Where a child grows up may matter simply because it determines who a child grows up with. A child’s peers may influence their accumulation of skills, behaviours and aspirations — all feeding into eventual outcomes. There are many models of peer effects, ranging from roles for

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26 For the post-outcome age group, we should have \( \delta_{\tilde{m}} = \delta \) identifying the selection effect. I set \( \delta_{\tilde{m}} = \delta_{\tilde{m}'} \) for the pre-outcome age groups, allowing only the exposure effect \( \gamma_{\tilde{m}} \) to vary by age.

27 Bootstrapping standard errors would have been another option but was not computationally feasible. Murphy-Topel standard errors cannot be calculated where the model of interest has regressors from multiple earlier models. In this case naive standard errors are report — this is mentioned in the table notes where applicable. The differences between naive and Murphy-Topel standard errors in the regressions in this paper tend to be relatively small.
an entire peer group’s mean ability, to the effect of individual ‘bad apples’ or ‘shining lights’ (Sacerdote (2011)). The adults in a child’s neighbourhood may also matter. Again, many mechanisms could drive this. For example, adults may serve as role models or facilitate job market search. This fits into the broader class of human capital externalities, which has a long history in the mobility literature.

Compelling causal identification of peer effects is notoriously difficult (for a recent discussion, see Angrist (2014)). Common shocks to a peer group — such as particularly good teachers or local labour markets — will generate spurious correlation and the appearance of peer effects where none may exist. A common way to address this is to focus on ex ante variation in peer characteristics, and this is the approach taken here.

I exploit variation in the mean parent income ranks of financial-year-of-birth cohorts within a postcode. Mean parent income rank will almost certainly vary in a systemic way across postcodes and be correlated with unobservable factors influencing child outcomes. Similarly, there may well be trends in mean parental income rank correlated with trends in unobservable factors. However, idiosyncratic differences in birth timing will also generate plausibly exogenous differences between peer groups within a postcode. This approach is similar to that taken by Black et al. (2013) where cross-cohort variations in the ninth grade peer groups of Norwegians is exploited to identify peer effects. In this case, I estimate:

$$y_i = \alpha + \beta p_i + \eta c_{zs(i)} + \zeta \bar{c}_{zs(i)} + \varepsilon_i$$

where $c_{zs(i)}$ is the mean parent income rank in postcode $z$, birth cohort $s$, and $\bar{c}_{zs(i)}$ is the 3-, 5- or 7-year moving average of the same. I use leave-one-out means to exclude variation in peer group parent rank driven by an individual’s own parents. In keeping with the earlier investigation of the causal effects of place, $y_i$ is child household income rank at age 24 and $p_i$ is their parent household income rank. Equation 5 is simply the canonical intergenerational mobility regression for the rank-rank (Spearman) correlation $\beta$, with two added terms — the

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28 For example, Borjas (1992) shows the outcomes of a generation to relate not only to their parent’s outcomes but also to the average outcomes of their parents’ ethnic group.

29 Indeed, Angrist and Pischke (2009) suggest this is the ‘best shot’ at a causal investigation of peer effects; an approach that uses ‘some measure of peer quality that predates the outcome variable and is therefore unaffected by common shocks’ (page 196).

30 Financial year of birth was chosen as the time span of interest as it was readily available. However, school entry cut offs also mean it is a good conceptual choice, as most Australian children born in the same financial year of birth end up in the same grade in school. The same is not true of calendar years.
peer mean parent income rank, with associated peer effect \( \eta \), and the moving average of the same as a control\(^{31}\). As apparent in Table 3, there is significant variation in peer mean parent income ranks, both across postcode-year peer groups and across years within postcodes, the latter being the source of variation exploited here.

A potential criticism of the above is that families may be more (less) likely to leave a postcode if their child ends up in a particularly poor (rich) cohort. This selection process could result in unobserved differences between the families observed in the poor or rich peer groups. However, moving is costly and disruptive, so this may be less of an issue than endogenous school choice is in the more typical setting when peer groups are defined by school grades or classes. Nonetheless, I reestimate Equation \(5\) with family fixed effects rather than parent rank to test the robustness of the results to fixed family unobservables.

Table 3: Distribution of peer group size and mean parent income rank

<table>
<thead>
<tr>
<th></th>
<th>Mean</th>
<th>p10</th>
<th>p50</th>
<th>p90</th>
<th>N</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of peers</td>
<td>134</td>
<td>22</td>
<td>99</td>
<td>288</td>
<td>1,339,300</td>
</tr>
<tr>
<td>Peer mean parent income rank</td>
<td>52</td>
<td>38</td>
<td>51</td>
<td>66</td>
<td>1,334,500</td>
</tr>
<tr>
<td></td>
<td>minus 3-year moving average</td>
<td>-.01</td>
<td>-3.2</td>
<td>.01</td>
<td>3.2</td>
</tr>
<tr>
<td></td>
<td>minus 5-year moving average</td>
<td>-.02</td>
<td>-3.3</td>
<td>-.02</td>
<td>3.2</td>
</tr>
<tr>
<td></td>
<td>minus 7-year moving average</td>
<td>.01</td>
<td>-3.4</td>
<td>.02</td>
<td>3.4</td>
</tr>
</tbody>
</table>

Notes: For the sample of permanent postcode residents, shows distributional statistics for the size and mean parent income rank of the peer groups defined by shared permanent postcode and financial year of birth. The moving averages are taken within the postcode, across the 3, 5 or 7 financial year of birth cohorts centred around the individual’s financial year of birth.

5 The causal effect of exposure to place

I now turn to the results. In this section, I discuss the estimated causal effects of exposure to place in the Australia, including the heightened importance of place in the teenage years. In the following section, I examine potential explanations for these patterns, including the role of local labour markets and peer effects.

I begin by examining Figure 1, which shows the estimated coefficients \( b_m \) from Equation 3. These represent the expected boost to an individual’s household income rank associated with

\[^{31}\]I also estimated specifications that combined these two terms, adding only the deviation in peer mean parent income rank \((\bar{c}_{zi} - \bar{c}_{zi})\) to the regression, with very similar results.
a move at age \( m \) to a place with 1 percentile rank higher outcomes for permanent residents. Three patterns are of interest — the evidence of selection effects, positive exposure effects and the more pronounced sensitivity of the teenage years.

First, there is evidence of positive but age-invariant selection, echoing Chetty and Hendren (2017a). Children do better at age 24 even if their parents only later move to a place with better outcomes (\( b_m > 0 \) for \( m > 24 \)). Yet, comfortably, this selection effect appears invariant to the child’s age at move (\( b_m \approx b_{m'} \) for \( m, m' > 24 \)). More precisely, if I fit a line to the estimated regression coefficients \( b_m \) for \( m \in \{25, ..., 34\} \) I get a slope coefficient of \(-0.00097\) (s.e. \(0.0085\)) . The mean selection effect is \(0.308\), slightly higher than the \(0.226\) found for the United States in Chetty and Hendren (2017a). This is not surprising — if Australia’s lower regional variation in mobility compared to United States reflects less of a causal role of place this is exactly what one would expect.

Second, there is evidence of positive exposure effects — the benefits of a move to a place with better outcomes are greater the earlier one moves (\( b_m > b_{m'} \) for \( m < m' \leq 24 \)). Third, the exposure effects \( \gamma_m = b_m - b_{m+1} \) appear to vary systematically by age, with larger exposure effects in the teenage years. An additional year of exposure has more influence in the teenage years.

In Appendix Table B.3 I provide exposure effect estimates and model fit statistics for several versions of the parametrised model in equation 4. In column (1), I assume constant exposure effects as in Chetty and Hendren (2017a). In columns (2)-(8) I allow a kink, with exposure effects that are allowed to vary between early and late childhood. Consistent with the visual impression left by Figure 1, the best fitting parametrised model allows a kink at age 11. An additional year in a place with 1 percentile rank point higher outcomes is associated with a gain at age 24 of \(0.011\) (s.e. \(0.007\)) rank points before age 11 and \(0.042\) (s.e. \(0.003\)) rank points after age 11; the p-value on a test of equivalence of the early and late childhood exposure effects is \(0.00068\). This model is the baseline model for the analysis.

Selection effects are not considered for \( m = 24 \) as the child’s outcome is potentially affected by moves at this age. Outcomes are measured in the income year the child turns 24. Age at move is determined by how old the child turns in the income year for which the primary parent files a return from a new location. While the parent will file the return after that income year, the move may well have occurred during it and affected child outcomes.

This model is preferred to the other potential kink points on all the model selection criteria. It is also preferred to a model with constant exposure effects on all but the BIC, which places the highest penalty on the additional parameter.
Figure 1: Place exposure effect estimates for child income rank in adulthood.

Notes: Estimated coefficients $b_m$ from equation 3, with 95% confidence intervals. The $b_m$ capture the expected boost to an individual’s household income rank at age 24 from moving at age $m$ to a place with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their age at parent move $m$ with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. This replicates Panel B, Figure IV from [Chetty and Hendren (2017a)](http://example.com). The point estimates from that paper are also shown.

The ability to measure early childhood exposure effects is the primary advantage of the Australian data, and the finding of smaller place effects in these years is a key contribution of this paper. It also seems unlikely this finding will be unique to Australia. As noted earlier, the age-at-migration literature has generally found additional years of exposure to the host country matter most in the teenage years for skills such as language acquisition. Further, there are hints in [Chetty and Hendren (2017a)](http://example.com) that a similar pattern may be observed in the United States once more data becomes available. For example, as the authors themselves have noted, the teenage years seem more important than earlier years in determining teen births and college attendance.\footnote{Also, in Figures IV and V in [Chetty and Hendren (2017a)](http://example.com) the coefficients $b_m$ for $m \in \{9, ..., 12\}$ do not...}
The sensitivity of the teenage years is not driven by any particular subpopulation. In Appendix Table B.4 exposure effects are presented estimated separately for various subpopulations — across all the exposure effects are higher in late childhood. There is, however, some notable heterogeneity. Late childhood exposure effects are significantly larger for boys than for girls — 0.049 (s.e. 0.005) versus 0.032 (s.e. 0.005). Moves by individuals from poorer families or to better destinations are nearer to having constant exposure effects, though the teenage years still appear more sensitive.

Finally, the sensitivity of the teenage years is not confined to place effects — the fixed costs associated with moving are also larger in these years. Appendix Figure A.1 shows the estimated cost of moving at age \( m \) between places with identical outcomes (\( \Delta_{odps} = 0 \)) for a child with parent income rank of 50. Large selection effects are apparent, but comfortably these also appear age-invariant. The costs of moving are also larger during the teenage years: they are largest at age 17 — the age at which students enter their final year of schooling and prepare for university entrance exams. The fixed costs of moving are large, and generally outweigh the benefits. If we subtract the assumed selection effects, then in the sample of moves in the data, only 15.6% of moves (23.9% of moves to places with better outcomes) carry an expected benefit to the child based on their age at move \( m \), parent rank \( p \) and the difference in outcomes of permanent residents \( \Delta_{odps} \).

5.1 Validation exercises

A caveat on these results is the strong underlying assumption that selection effects are age-invariant. There appear to be good grounds to doubt this assumption — both reflexively and based on the data. Appendix Figure A.2 shows moves in late childhood are much less common and slightly skewed towards lower income and sole parent families. While parent income rank is controlled for in the regressions, differences in other background traits may lead to biased estimates of the causal effect of place.

In Appendix C I replicate where possible and discuss in detail the validation exercises generally display as strong a linear relationship as the later years. These coefficients are also likely not as precisely estimated given they are based on only the later cohorts for which moves at this age can be observed.\(^{35}\) This discussion is intended as illustrative only, as I don’t present arguments in favour of a causal interpretation of these fixed costs. Nonetheless, it is a useful caveat to bear in mind — the regressions here rarely imply that moving was associated with better outcomes. This accords with the experimental evidence in Chetty et al. (2016) where the Moving to Opportunity experiment was found to have slightly negative effects for those moving in adolescence.
conducted in [Chetty and Hendren (2017a)](https://www.nber.org/dp/24923). The results are generally comforting. Using a more general set of controls or a later age of observation does not alter the conclusions above. Adding family fixed effects results in only a very modest reduction in the estimated exposure effects, and the sensitivity of the teenage years remains apparent. Finally, an event study illustrates the best predictor of a mover’s outcomes comes from looking at their cohort, rather than neighbouring cohorts.

Figure 2 presents the results of this last test, described in detail in the Appendix. First, I re-estimate the baseline specification in equation 4 as if an individual’s financial year of birth was $s + l$ rather than $s$, where $l \in \{-6, ..., 6\}$. The resulting late childhood exposure effect estimates $\gamma$ are in the solid dots. Reflecting high serial correlation in a location’s predicted outcomes, the exposure effects are all around the baseline estimate of 0.04. In the second regression I re-estimate the baseline specification including all the lags and leads for the origin and difference terms. The results are in the hollow dots. The exposure effect estimate for the true cohort is only slightly attenuated. Further, while this estimate is statistically different from zero (with a p-value of 0.0057), the lags and leads are jointly insignificant (with a p-value of 0.20 on the joint test). It follows that any selection process giving rise to the observed exposure effects must do so in a way that is correlated not just with the persistent features of a place, but its cohort-specific features — a far more onerous requirement.

There are two cases where the validation exercises fail to replicate. In particular, the exposure effects for moves in the top decile of relative postcode outflows are significantly attenuated. The idea behind this exercise is that these moves seem more likely to have been forced — due to mass layoffs or natural disasters — rather than chosen. This is a potential caveat on the external validity of the results, but would also be consistent with the finding of [Chyn (2016)](https://www.nber.org/dp/22822) that treatment effects may fundamentally differ between those choosing to move versus those forced to move. Finally, the mover’s probabilities of falling into the top or bottom deciles are better predicted by the expected ranks of the permanent residents (rather than expected probabilities of the same outcomes), but this could readily be due to much smaller sample sizes, as discussed further in the Appendix.

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36Where these lags or leads fall outside the sample window, the predicted outcomes are set to zero and an indicator $I_l$ for the absence of that lag or lead is set to one. Full specification provided in Appendix C.
Figure 2: Place exposure effect estimates: event study.

Notes: Estimates of the exposure effects $\gamma_{im}$ and 95% confidence intervals from equations 4 and 6 for late childhood exposure, when predicted outcomes are derived from a birth cohort that is not necessarily your own (solid dots) or when predicted outcomes for your birth cohort are included alongside those for neighbouring cohorts (hollow dots). Thus the solid dots represent coefficients from thirteen separate regressions, using the predicted outcomes for those in financial year of birth cohort $s + l$ rather than an individual’s actual birth cohort $s$, where $l \in \{-6, \ldots, 6\}$. The hollow dots run a single regression that includes the origin and difference in predicted outcome terms for all neighbouring cohorts as in equation 6 in Appendix C. Both these specifications allow for cohort effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. This replicates Figure VII from Chetty and Hendren (2017a).

In sum, the impression is that the arguments provided in Chetty and Hendren (2017a) in favour of a causal interpretation of the estimates holds in the Australian setting as well. These tests are also consistent with a number of potential explanations for a causal effect of place — including potential roles for local market conditions and peer effects as considered in the following section.
6 Why the teenage years?

6.1 The role of local labour market conditions

Where a child grows up might matter simply because it relates to where they end up working. If a child ends up in a stronger local labour market they will likely do better even without their location having had any effect on their development.

If local labour markets drive the observed effects, then why would time spent in a location matter? Why would we see an exposure effect pattern? Figure 3 provides an explanation — a child’s end location looks like a function of their exposure (through their primary parent) to locations growing up. For those moving once, the earlier a child’s parent moves, the more likely the child is to end up in the destination by age 24. This is particularly the case for moves after 15, and there is no obvious age at which a parent’s move creates a large discontinuity in the child’s probability of ending up in the destination location. This pattern is not peculiar to the tax data — Appendix Figure A.3 shows a similar pattern using the Household Income and Labour Dynamics Australia (HILDA) survey. Furthermore, Appendix Figure A.4 shows that for those moving twice, the more years spent in the initial destination the more likely the child is to end up there. There are intuitive explanations for a child’s location being a function of their exposure to locations while growing up. A longer period of exposure in childhood might generate stronger ties to the location through social ties and preference formation. It may also indicate stronger exogenous ties to the location, such as the presence of other family or community members.

These charts refute some arguments against a role for local labour market conditions. Figure 3 shows that the pattern of exposure effects observed in Figure 1 with no obvious discontinuity in place effects just prior to labour market entry, could in fact still occur even if local labour markets explained all the observed place effects. Appendix Figure A.4 shows that even if exposure to an interim destination matters for outcomes (as found by Chetty 37)

37 Mis-measurement of child location is also a possibility given older children are less likely to follow their parents. As noted in Chetty and Hendren (2017a) this possibility of children not moving with their parents means the exposure effects estimated on the basis of parent moves should be interpreted as an intention-to-treat effect rather than an effect of treatment on the treated. I do not attempt to calculate the latter, as the tax data does not reveal whether children moved with their parents. However, Appendix Figure A.3 shows that in a similarly constructed 1-time mover sample from the Household Income and Labour Dynamics in Australia (HILDA) survey all those aged 16 or less when their parent moved followed their parent. Even among these individuals, the child’s end location is a function of their exposure to the destination. This suggests mis-measurement cannot be the sole explanation of the pattern observed in Figure 3.
Figure 3: Moving once: % of children in a given location at age 24, by age at parent move

Notes: Based on the 1-time movers sample. For children of a parent who moves once, shows the % those in a given location at age 24 — the parent’s origin or destination — by age at move. Those in a different location are not shown for clarity, while those without a known location are excluded. The child’s location is known for all those lodging a tax return in the year they turn 24 with a valid postcode.

and Hendren (2017a) for those whose parents move multiple times) then this too is consistent with effects entirely driven by local labour markets.

In Table 4, I present estimated exposure effects with a variety of different controls for a child’s end location. In column (2) controls are added for a child’s location at age 24. This only partially attenuates the estimated exposure coefficient, which falls by around 40% from 0.042 to 0.026.\footnote{In Chetty and Hendren (2017a) the estimated exposure effect falls by only around 20%, from 0.040 to 0.031 (Table II).} Since we would expect some attenuation anyway (as we are controlling for an endogenous outcome) it is tempting to read this as a lower bound for the exposure effect net of local labour market effects. This would then be evidence against the exposure effects being driven by local labour markets. However, local labour markets have cycles, and will generally differ in their strength over time. A more comprehensive set of local labour market controls would have the same richness as the place effects, with differences by cohort and parent rank.

Allowing local labour market controls to vary with time is important. In column (3) I
interact child location with child cohort and the exposure effect estimate is now more than halved relative to the baseline, falling to 0.020. In column (4) I interact this with parent rank as well, but with negligible further effect. In summary, Table 4 suggests local labour market conditions may play more of a role in generating exposure effects than Chetty and Hendren (2017a) suggest: they may also play more of a role in the Australian setting in particular since the attenuation in column (2) is more than that observed by those authors. However, the question still remains as to how much this attenuation is simply a side-effect of controlling for an endogenous outcome.

Table 4: Exposure effects with local labour market controls

<table>
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<th>Baseline</th>
<th>With child location controls</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td>Early exposure</td>
<td>0.011</td>
<td>0.011</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.006)</td>
</tr>
<tr>
<td>Late exposure</td>
<td>0.042***</td>
<td>0.026***</td>
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<td></td>
<td>(0.003)</td>
<td>(0.003)</td>
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<td>Post-outcome exposure</td>
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<td>(0.012)</td>
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<table>
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<td>X</td>
</tr>
<tr>
<td>... X child cohort ...</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>... X parental rank</td>
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</tr>
<tr>
<td>N</td>
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<td>264,500</td>
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</tr>
</tbody>
</table>

Notes: Estimates of the exposure effects $\gamma_{\text{odps}}$ from equation 4 for early ($m \in \{2,\ldots,11\}$), late ($m \in \{12,\ldots,24\}$) or post-outcome ($m \in \{25,\ldots,34\}$) exposure with various controls for child location. These represent the expected boost to an individual’s household income rank at age 24 associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their age at parent move $m$ with $\Delta_{\text{odps}} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{\text{odps}}$ to capture potential mis-measurement of the origin. Child location controls cover: none (1); child location fixed effects (2); child location-cohort fixed effects (3); and child location-cohort fixed effects and interactions with parental rank (4). Child location is simply the corresponding SA4 for those filing a tax return with a valid postcode. Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$.

An alternative and more compelling test of the importance of local labour market conditions is a placebo test along the lines of those used in validating the research design. If local labour markets explain the effects observed then the outcomes of children who end up residing in a location should be a better predictor of movers’ outcomes than the outcomes of
those who grew up there. To test this, I consider the subset of children who file a tax return from a valid postcode. The permanent resident sample can then be used to generate two sets of predictions for the movers — one based on where the child “grew up” (their primary parent’s location) and one based on where they “ended up” (their filing location).

The choice of specification is a key consideration in conducting this exercise. Earlier, I chose age 11 as the kink point separating early and late childhood. However, this was chosen to maximise the ability of those growing up in a place to explain the outcomes of those moving places. A kink at age 11 may thus tilt this test in favour of those growing up in a place over those ending up there. On the other hand, age 15 is a very clear kink point in the relationship between where you grow up and where you end up (Figure 3). Hence, I conduct this test using two specifications, one with a kink point at age 11 and one with a kink point at age 15.

The results of this exercise suggest a clearer role for local labour markets. In Table 5 I present the estimated late childhood exposure effects for a mover’s rank and probability of making the top decile. Estimates are shown using, first separately and then simultaneously, the predictions based on either where the children of permanent residents grew up (“Growers”) or where they ended up (“Enders”). The separate regressions produce exposure effect estimates that are similar to those from the baseline specification. When estimated simultaneously the results are highly sensitive to the specification. With a kink at age 11, the exposure effect based on the Growers falls, but only by a modest 15% when the outcome is mean income rank. If I instead locate the kink at age 15 then the predictions based on the Enders dominate, with the exposure effect based on the Growers falling by 55% when the outcome is mean income rank. These regressions leave open the possibility that where you grow up matters mostly because it influences where you end up, and that the endogenous controls in Table 4 are not, in fact, overstating the role of local labour markets.

These tests for a role for local labour market conditions go beyond those provided in Chetty and Hendren (2017a): it is not clear what they would show in the United States. These results could reflect specific features of the Australian economy over this period, such as the mining boom resulting from Chinese demand for Australian resources. The mining boom saw employment in the industry increase well over three-fold from 2002 to 2012 and
### Table 5: Exposure effects using predicted outcomes of permanent versus eventual residents

<table>
<thead>
<tr>
<th></th>
<th>Mean rank</th>
<th>Top 10%</th>
</tr>
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<tr>
<td></td>
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<td>(2)</td>
</tr>
<tr>
<td><strong>Panel A: Kink at age 11</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Growers</td>
<td>0.037***</td>
<td>0.031***</td>
</tr>
<tr>
<td></td>
<td>(0.004)</td>
<td>(0.008)</td>
</tr>
<tr>
<td>Enders</td>
<td>0.029***</td>
<td>0.005</td>
</tr>
<tr>
<td></td>
<td>(0.003)</td>
<td>(0.007)</td>
</tr>
<tr>
<td><strong>Panel B: Kink at age 15</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Growers</td>
<td>0.044***</td>
<td>0.020</td>
</tr>
<tr>
<td></td>
<td>(0.006)</td>
<td>(0.012)</td>
</tr>
<tr>
<td>Enders</td>
<td>0.039***</td>
<td>0.024*</td>
</tr>
<tr>
<td></td>
<td>(0.005)</td>
<td>(0.010)</td>
</tr>
</tbody>
</table>

**Notes:** Estimates of the exposure effects $\gamma_i$ from equation 4 for late exposure for different outcomes and based on different predictions for origin and destination outcomes. The outcomes of those whose parents move once in their childhood provide the dependent variables. In columns (1)-(3) the outcome is the individual’s household income rank at age 24, in columns (4)-(6) it is the event that this rank is in the top decile. As in Chetty and Hendren (2017a), I add the square of parent income rank to equation 1 before estimating the predicted probabilities of being in the top decile. When the outcome is being in the top decile, rather than mean rank, I use the precision threshold of $\Delta_{odps} < 10$ in order to restrict consideration to a similarly sized subsample of moves with the most precisely estimated differences between origin and destination. In all regressions the predicted outcomes for the origin and the destination, which essentially provide a counterfactual for the moving individual, are based on a sample of those whose parents are permanent residents of a location and, in an additional requirement relative to the baseline, who file a tax return in the year they turn 24 with a valid postcode — movers are also required to do this. In columns (1) and (4) the predicted outcomes for the origin and destination are based on the sample of individuals who grew up there, based on the location of their primary parent. In columns (2) and (5) the predicted outcomes for the origin and destination are based on the sample of individuals who file a tax return from there. In both these cases the specification is as in equation 4. In columns (3) and (6) both sets of generated regressors — those based on where individuals grew up and those based on where they ended up — are included in the regression. Standard errors are in parentheses (naive for columns (3) and (6) and Murphy-Topel otherwise), with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$.

was concentrated in two states — Western Australia and Queensland. Together these states accounted for around a third of Australian employment but two-thirds of mining employment over the period of observation (Australian Bureau of Statistics (2017d)). The mining boom is certainly an important factor in recent experiences of intergenerational mobility in Australia. Appendix Figure A.5 shows the extent to which mining states have produced better outcomes for those with poor parents has followed relative economic conditions relatively closely. However, in Appendix Table B.5 I show this paper’s key findings remain when restricting to moves within the non-mining states. Even for those moving within the non-mining states, exposure effects are larger in the teenage years and significantly attenuated when including local labour market controls. The same is true when restricting to moves...
within major metropolitan areas (Appendix Table B.6).

6.2 Peers

The results above suggest place effects and the sensitivity of the teenage years is partly — but not wholly — driven by local labour market conditions. Prime candidates for some of the residual effect are peer effects. The psychological literature has long noted that the transition from early childhood to adolescence is marked by the increasing salience and complexity of peer relationships (Brown and Larson (2009)).

The Australian data shows clear evidence of peer effects. To identify peer effects I regress an individual’s household income rank on their parents’ rank and their peers’ mean parent rank. Peers are those sharing a postcode and a financial year of birth. I include the moving average of peer mean parent ranks for that postcode as a control. Intuitively, if a child just happens to be born into a wealthier or poorer birth cohort for their postcode, do they do any better or worse? Children could be influenced either directly by their peers’ parents — as potential role models, for example — or indirectly — insofar as they proxy for the abilities and behaviours of the peers themselves.

In Table 6 I display the coefficients on parent rank and peer parent rank. Across a range of specifications, an increase of 10 percentile ranks in the peer parent rank is estimated to increase a child’s household income rank at age 24 by between 0.2 and 0.3 percentile rank points. The influence of peers is around a fourth that of the influence of parents at that age — a large yet plausible effect size. The addition of family fixed effects has little effect on the point estimates, though their statistical significance is lost.

Peer effects do not appear to fade with time, but nor do they appear to grow as strongly as the effect of parents. Figure 4 shows the coefficients on parent and peer parent rank at ages 24, 26, 28 and 30, using the specification in column (2) of Table 6. In this case, peer effects measured at age 30 are slightly larger than those measured at age 24: they are, however, now only a fifth of the parent effect. This suggests the peer effects are lasting; they may even be subject to a modest version of the life-cycle bias effects apparent in the estimated 39

39The results are broadly similar across all specifications — the estimated peer effects do not consistently decline in size or statistical significance with age. Appendix Table B.7 replicates Table 6 in full with outcomes measured at age 30.
### Table 6: Parent and peer influences on household income rank at age 24

<table>
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<tr>
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<th>(3)</th>
<th>(4)</th>
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<th>(6)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parent rank</td>
<td>0.128∗∗∗</td>
<td>0.128∗∗∗</td>
<td>0.128∗∗∗</td>
<td>0.128∗∗∗</td>
<td>0.128∗∗∗</td>
<td>0.128∗∗∗</td>
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<tr>
<td></td>
<td>(0.002)</td>
<td>(0.002)</td>
<td>(0.002)</td>
<td>(0.002)</td>
<td>(0.002)</td>
<td>(0.002)</td>
</tr>
<tr>
<td>Peer parent rank</td>
<td>0.016∗∗</td>
<td>0.027∗∗∗</td>
<td>0.027∗∗∗</td>
<td>0.021</td>
<td>0.029</td>
<td>0.032</td>
</tr>
<tr>
<td></td>
<td>(0.008)</td>
<td>(0.009)</td>
<td>(0.010)</td>
<td>(0.019)</td>
<td>(0.022)</td>
<td>(0.026)</td>
</tr>
</tbody>
</table>

**Specification**

- Window width: 3, 5, 7, 3, 5, 7
- Family fixed effects: X, X, X

**N**

|         | 1,142,100 | 953,200 | 765,900 | 1,142,100 | 953,200 | 765,900 |

Notes: Coefficients from equation 5 — the regression of a child’s household income rank at age 24 on: their parent household income rank; their peers mean parent rank; and the 3-, 5- or 7-year moving average of peer mean parent rank. Peers are defined by postcode and financial year of birth and exclude the individual in question. The moving average of the peer mean parent rank is taken across adjacent birth cohorts in each postcode. A peer’s primary parent must have been a permanent resident of the postcode — not filing from outside it — from 1991 to the year in which the child turned 20.

Coefficients on parent rank and well known in the intergenerational mobility literature ([Black et al. (2011)])

Data limitations make it difficult to provide a compelling test of whether peers are more important at particular points in life, such as the teenage years. As a suggestive test, I examined how estimates varied if the definition of the peer group was expanded to include those moving into a postcode-cohort area before the cohort hit the teenage years. However, insufficient variation between these competing peer group measures meant it was not possible to draw firm conclusions. An added difficulty is the absence of direct data on peer relationships — it could be that peer relationships are formed in early childhood but only influence outcomes from adolescence onwards.

It is also difficult to nest peer effects in the model of exposure-to-place effects in a compelling way, given the data limitations. For example, it is straightforward to include controls for the peer shock that movers experience. However, these fail to explain the patterns observed — the late childhood exposure-to-place effect remains steady at 0.04, while the exposure-to-peers effects are small and statistically insignificant. It could be that peers do not, in fact, explain any of the causal effects of place examined earlier in the paper. But

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40 Specifically, I construct controls for the mean parent income rank of the permanent residents of the origin ($\bar{p}_{os}$) and the difference between this and the same for the destination ($\Delta p_{ods} := \bar{p}_{ds} - \bar{p}_{os}$). I then re-estimate equation 4, including controls for $\bar{y}_{pos}$ and $\Delta y_{ods}$ that are identical to those for $\bar{p}_{pos}$ and $\Delta p_{ods}$. This allows for an exposure-to-peers effect. Whether these measures are based on the origin and destination SA4, or on the origin and destination postcodes, does not materially change the results.
Figure 4: Influence of own and peer parents on household income rank at various ages

Notes: Based on permanent postcode residents. Shows the coefficients (and 95% confidence intervals) from a regression of household income rank at various ages on own parent household income rank and the mean parent household income rank of peers (defined by shared permanent postcode and financial year of birth). A 5-year moving average of the mean parent rank of peers is included as a control, in line with the specification in column (2) of Table 6.

Another likely possibility is that these simple controls fail to capture the true peers of movers, or their influence on movers’ outcomes, any better than the predicted outcomes of the permanent residents do. In the absence of direct measures of peer relationships, their influence on movers seems likely to remain embedded in the black box of the exposure-to-place effect observed here.

Further research on when peers influence outcomes and if they can explain the causal effect of place would be valuable. Also of interest is whether the effects identified here (for permanent residents) operate through the peers themselves or their parents. For example, in a recent contribution Bell et al. (2017) find striking relationships between an individual’s patent rate in a specific technology class and the patent rates of not only their father, but their father’s colleagues and their neighbours — such findings seem suggestive of a place for

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41 The predicted outcomes of the permanent residents in theory include the influence of the full set of peers that lived in that location, even if only temporarily. The controls for peers included here are based only on the permanent residents. A time-varying measure of peers was explored but is made difficult by the gaps in the location histories inherent in the tax data.
role model effects.

7 Conclusion

The seminal work of Chetty and Hendren (2017a) provided fresh evidence that where a child grows up matters for their later life outcomes. In this paper I explore when and why place matters — critical questions for those seeking to redress the inequalities arising from causal place effects. I find place matters most in the teenage years, with a clear role for local labour markets, and more suggestive evidence of a role for peer effects.

Exposure-to-place effects are largest in the teenage years, and generally small and not statistically significant in early childhood. This is consistent with age-at-migration studies finding the benefits to language acquisition from migrating a year earlier are generally largest in adolescence as well. It also accords with the findings of Chetty and Hendren (2017a) for earlier life outcomes, such as teenage births and college attendance. As such, it seems unlikely this finding is particular to Australia. This finding does not suggest that early childhood is unimportant. Rather, what matters in early childhood may be factors — such as the family or more localised environmental influences — where most variation is within rather than between the large neighbourhoods examined here.42

Any explanations for causal place effects should also seek to explain the sensitivity of the teenage years. Two possibilities are explored in this paper — that where a child grows up matters because it influences where they end up (local labour market conditions) and who they grow up with (peer effects).

Local labour market conditions can partly explain the observed patterns, based on tests with endogenous and exogenous controls. When using exogenous controls based on those ending up in a place (rather than those growing up there), anywhere from 15-55% of the effect of exposure to place in late childhood is explained away. This is not driven by idiosyncratic factors, such as the mining boom which coincided with the period over which child outcomes are observed. Rather, the results point to a more general potential for local labour markets to generate exposure effect patterns — as where a child ends up is itself a function of their

42If this is the case, then other research designs, such as those in the already vast literature on the early childhood development (e.g. Case et al. (2005), Cunha and Heckman (2007), Currie and Almond (2011)), may be better placed to study the effects of more localised neighbourhood influences at these ages.
exposure to places growing up.

Sizeable peer effects are also present among the permanent residents of Australian post-
codes. Given the psychological literature on the heightened importance of peer relationships
in adolescence (Brown and Larson (2009)), these may provide an explanation for the some of
the residual influence of place. While simple controls for peers fail to explain the exposure-
to-place effects, this may reflect a need for better data on actual peer relationships. Further
promising directions for future research may include more detailed examinations of when
peers matter, whether peers’ parents matter directly (as role models or job contacts, say) or
indirectly (as a measure of peer ‘quality’) and looking beyond the linear-in-means model of
peer effects examined here.

Finally, this paper serves as a validation of the research design introduced in Chetty
and Hendren (2017a), and its broader applicability in settings with smaller populations and
less geographic variation in intergenerational mobility. Future applications of this design in
settings capturing child outcomes even later in life, and with the potential for more accurate
measures of peer relationships, may yield further insights into why place matters.
References


A Additional charts

Figure A.1: Fixed cost of moving on child income rank in adulthood

Notes: Estimated linear combination $\zeta_{1m} + 50\zeta_{2m}$ of coefficients from equation 3. This captures the expected change in an individual’s household income rank from moving at age $m$, for a child with parents with the median income. The full regression regresses the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their age at parent move $m$ with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin.
Figure A.2: Family characteristics by age at move: 1991 cohort

Notes: For the individuals born in the 1991 financial year whose parents move once, shows the mean parent rank, proportion in couple families and sample size by the individual’s age at move.
Figure A.3: Moving once, survey data: % of children in destination at age 24, by age at parent move

Notes: Replicates the 1-time mover sample as closely as possible using the Household Income and Labour Dynamics in Australia (HILDA) survey. I link respondents to their biological mother (or father, if the mother is missing). I restrict attention to respondents whose linked parent lived in two SA4 from 2001 (the first year of HILDA) to the year in which the respondent turned 35. Once again one SA4 episode must immediately precede the other. The chart shows the per cent share of respondents living, at age 24, in the parent’s destination by their age at move. Also shown are the per cent share who had already left home by the time their parent moved.
Figure A.4: Moving twice: % of children in first destination at age 24, by years spent there

Notes: Based on a 2-time movers sample, defined analogously to the 1-time movers sample. For children of a parent who moves twice, shows the % of those in the first destination at age 24 by the time the parent spent in the first destination. The child’s location is known for those lodging a tax return in the year they turn 24 with a valid postcode.
Figure A.5: Intergenerational mobility and economic conditions: deviation from national average in resource-rich states

Notes: Illustrates the deviation from the national average in an individual’s expected household income rank, given their parents were permanent residents of the resource-rich states of Queensland and Western Australia and were at the 25\textsuperscript{th} percentile of the national parent income distribution. This is shown alongside the deviation of those states’ unemployment rates from the national average, from Australian Bureau of Statistics (2017d).
B Additional tables

Table B.1: Summary statistics for permanent residents and one-time movers

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<th>Permanent residents</th>
<th>1-time movers</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Std. dev.</td>
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<tr>
<td><strong>Panel A: Family background</strong></td>
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<td></td>
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<tr>
<td>Parent income ($)</td>
<td>79,300</td>
<td>71,600</td>
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<td>Parent income rank</td>
<td>50.7</td>
<td>28.5</td>
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<tr>
<td>Indicator, in a couple family</td>
<td>0.87</td>
<td>0.33</td>
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<td>Family size</td>
<td>2.7</td>
<td>1.2</td>
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<tr>
<td><strong>Panel B: Outcomes</strong></td>
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</tr>
<tr>
<td>Child income ($)</td>
<td>61,800</td>
<td>46,400</td>
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<tr>
<td>Child rank</td>
<td>52.2</td>
<td>28.4</td>
</tr>
</tbody>
</table>

N 1,683,800 313,900

Notes: The full sample consists of those children born between 1978-91, remaining resident in Australia through to 2015 and linked to parents. The permanent residents are those children whose primary parent files from only one SA4 from 1991 through to the year the child turned 35. The 1-time movers are those whose primary parent filed from two SA4 from 1991 through to the year the child turned 35, filed from each at least twice, began filing in the destination the year after they ceased filing in the origin, and moved at least 15 kilometres (based on postcode centroids). Parent income is the average household total pre-tax income from 1991-2001 in 2015 dollars. Child income is the household total pre-tax income in the year the child turns 24. Ranks are calculated separately for each birth cohort.

Table B.2: Difference between destination and origin: 1-time mover subsample

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<td>Mean permanent resident parent rank</td>
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<td>-.83</td>
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<tr>
<td>Number of permanent residents</td>
<td>-95</td>
<td>1,000</td>
<td>-57</td>
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<tr>
<td>Predicted child rank</td>
<td>-.083</td>
<td>5.09</td>
<td>-.088</td>
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</table>

N 313,900

Notes: Shows differences in the characteristics of the 1-time movers destinations and origins. These characteristics of place are based on the permanent residents. The difference in the predicted child rank is simply the difference in predicted values for a child in birth cohort s and with parent income rank p for a permanent resident of the origin o versus the destination d, that is $\Delta_{odps} = \hat{y}_{dps} - \hat{y}_{ops}$. The difference in the mean permanent resident parent rank is the difference in the means of the parent ranks p of the permanent residents in the same cohort s in the origin o and destination d, that is $p_{os} - p_{ds}$.
Table B.3: Exposure effect estimates and model fit statistics: by model specification

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<th></th>
<th>Linear</th>
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<th></th>
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<td>Late</td>
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<td>-4</td>
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</tr>
<tr>
<td>((\alpha R^2 - \alpha R_{max}^2) \times 10^6)</td>
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<td>-2</td>
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<td>(AIC_{min} - AIC)</td>
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<td>-6</td>
<td>-8</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

\(N = 264,500\)  
264,500  
264,500  
264,500  
264,500  
264,500  
264,500  
264,500  
Notes: Exposure effect estimates and model fit statistics for competing models of exposure effects — a constant exposure effects model as in [Chetty and Hendren (2017a)] and a piecewise linear model with the kink at varying ages. Model fit statistics are transformed as described to aid readability — higher values indicate better fits. Statistics are estimated from equation \((4)\) for early \((m \in \{2,...,k\})\), late \((m \in \{k,...,24\})\) or post-outcome \((m \in \{25,...,34\})\) exposure for varying values of the kink \(k\) (columns \((2)-(8)) or assuming constant exposure effects in early and late childhood (column \((1))\). The coefficients represent the expected boost to an individual’s household income rank associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks \(y_i\) of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with \(\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}\) — the difference between the expected outcomes for permanent residents of the same parent percentile rank \(p\) and cohort \(s\) in the destination \(d\) versus the origin \(o\). Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with \(\Delta_{odps}\) to capture potential mis-measurement of the origin. Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: \(* p < 0.05, \quad ** p < 0.01, \quad *** p < 0.001\).
Table B.4: Exposure effect estimates: by population subgroup

<table>
<thead>
<tr>
<th>Baseline</th>
<th>Gender</th>
<th>Parent</th>
<th>Destination</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Male (1)</td>
<td>Female (2)</td>
<td>Poorer (4)</td>
</tr>
<tr>
<td>Early</td>
<td>0.011</td>
<td>0.011</td>
<td>0.011</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.009)</td>
<td>(0.010)</td>
</tr>
<tr>
<td>Late</td>
<td>0.042***</td>
<td>0.049***</td>
<td>0.032***</td>
</tr>
<tr>
<td></td>
<td>(0.003)</td>
<td>(0.005)</td>
<td>(0.005)</td>
</tr>
<tr>
<td>Post-outcome</td>
<td>0.008</td>
<td>0.031</td>
<td>-0.015</td>
</tr>
<tr>
<td></td>
<td>(0.013)</td>
<td>(0.018)</td>
<td>(0.019)</td>
</tr>
<tr>
<td>N</td>
<td>264,500</td>
<td>135,100</td>
<td>129,400</td>
</tr>
</tbody>
</table>

Notes: Estimates of the exposure effects $\gamma_m$ from equation 4 for early ($m \in \{2, ..., 11\}$), late ($m \in \{12, ..., 24\}$) or post-outcome ($m \in \{25, ..., 34\}$) exposure for the full sample and various subpopulations. These represent the expected boost to an individual’s household income rank associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. The subpopulations considered are, in order: males and females; those with parental income rank $\leq 50$ (or not); and those with $\Delta_{odps} < 0$ (or not). Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$. 

44
Table B.5: Moves within non-mining states: exposure effects with local labour market controls

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>With child location controls</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td></td>
<td>(3)</td>
<td>(4)</td>
</tr>
<tr>
<td></td>
<td>(5)</td>
<td></td>
</tr>
<tr>
<td>Early</td>
<td>0.014</td>
<td>0.017</td>
</tr>
<tr>
<td></td>
<td>(0.010)</td>
<td>(0.009)</td>
</tr>
<tr>
<td>Late</td>
<td>0.041***</td>
<td>0.027***</td>
</tr>
<tr>
<td></td>
<td>(0.005)</td>
<td>(0.005)</td>
</tr>
</tbody>
</table>

Endogenous controls

- Child location ...
- ... X child cohort ...

Exogenous controls

- Ender predictions X
- Ender predictions, kink at 15 X

N 160,200 160,200 160,200 126,500 126,500

Notes: Estimates of the exposure effects $\gamma_m$ from equation 4 for early ($m \in \{2, ..., 11\}$), late ($m \in \{12, ..., 24\}$) or post-outcome ($m \in \{25, ..., 34\}$) exposure with various controls for child location. These represent the expected boost to an individual's household income rank associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. Child location controls cover: none (1); child location fixed effects (2); child location-cohort fixed effects (3); and exogenous controls (4) and (5). Child location is simply the corresponding SA4 for those filing a tax return with a valid postcode. Standard errors are in parentheses (Murphy-Topel for (1)-(3), naive otherwise), with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$. 

45
Table B.6: Moves within cities: exposure effects with local labour market controls

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>With child location controls</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td>Early</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>0.015</td>
<td>0.015</td>
</tr>
<tr>
<td></td>
<td>(0.014)</td>
<td>(0.013)</td>
</tr>
<tr>
<td>Late</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>0.041***</td>
<td>0.027***</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.007)</td>
</tr>
<tr>
<td>Endogenous controls</td>
<td></td>
<td></td>
</tr>
<tr>
<td>child location</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>... X child cohort</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Exogenous controls</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ender predictions</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Ender predictions, kink at 15</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

N 83,200 83,200 83,200 68,500 68,500

Notes: Estimates of the exposure effects $\gamma_m$ from equation 4 for early ($m \in \{2,...,11\}$), late ($m \in \{12,...,24\}$) or post-outcome ($m \in \{25,...,34\}$) exposure with various controls for child location. These represent the expected boost to an individual’s household income rank associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. Child location controls cover: none (1); child location fixed effects (2); child location-cohort fixed effects (3); and exogenous controls (4) and (5). Child location is simply the corresponding SA4 for those filing a tax return with a valid postcode. Standard errors are in parentheses (Murphy-Topel for (1)-(3), naive otherwise), with significance levels indicated as follows: * $p<0.05$, ** $p<0.01$, *** $p<0.001$.

Table B.7: Parent and peer influences on household income rank at age 30

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(5)</th>
<th>(6)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parent rank</td>
<td>0.168***</td>
<td>0.168***</td>
<td>0.166***</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.002)</td>
<td>(0.002)</td>
<td>(0.002)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Peers</td>
<td>0.021*</td>
<td>0.038***</td>
<td>0.038**</td>
<td>0.006</td>
<td>0.019</td>
<td>0.027</td>
</tr>
<tr>
<td></td>
<td>(0.010)</td>
<td>(0.011)</td>
<td>(0.013)</td>
<td>(0.034)</td>
<td>(0.038)</td>
<td>(0.047)</td>
</tr>
<tr>
<td>Specification</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Window width</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>3</td>
<td>5</td>
<td>7</td>
</tr>
<tr>
<td>Family fixed effects</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

N 725,700 614,400 506,600 725,700 614,400 506,600

Notes: coefficients from equation 5 — the regression of a child’s household income rank at age 24 on their parent household income rank; and their peers mean parent rank expressed as a deviation from the 3-, 5- or 7-year moving average. Peers are defined by postcode and financial year of birth and exclude the individual in question. A peer’s primary parent must have been a permanent resident of the postcode — not filing from outside it — from 1991 to the year in which the child turned 20. Standard errors are in parentheses, with significance levels indicated as follows: * $p<0.05$, ** $p<0.01$, *** $p<0.001$. 
C Validation exercises

This Appendix replicates validation exercises conducted by Chetty and Hendren (2017a), with largely comforting results. The first set of tests considers the robustness of the estimates to more general specifications and later ages of observation, the remainder examine in more detail the key identifying assumption — that selection effects do not vary with the age at move of the child.

C.1 Specification and age at observation

In Figure C.1 I show that the patterns of exposure effects observed in Figure 1 emerge even if using the more general specification in equation 2. This more general specification replaces parametric controls for origin and disruption effects with fixed effects for each combination of parent income decile, cohort, origin and age at move. Age-invariant selection effects, positive exposure effects and the pronounced sensitivity of the teenage years all remain apparent.

In Table C.2 I switch attention to the models in which place effects are explicitly modelled as a function of exposure to place. Once again moving from the baseline model (column (1)) to one where parametric controls for origin and disruption effects are replaced by fixed effects (column (2)) has little effect on the estimates — if anything the sensitivity of the teenage years is even more pronounced. Lifting the age at which income is measured from 24 to 26, 28 or 30 also leaves the general conclusions unchanged.

C.2 Family fixed effects

The key identifying assumption behind the methodology here, and in Chetty and Hendren (2017a), is that selection effects do not vary with the age at move of the child. This seems unlikely to be true in a strict sense — certainly observables appear to differ slightly by age at move (Appendix Figure A.2) — but it remains unclear whether the extent of any variation is sufficient to meaningfully bias the results.

An obvious place to begin testing this assumption is through the addition of family fixed effects to control for any fixed differences between families moving with children at different ages. I also consider family-sex fixed effects given the evidence in Table B.4 of heterogenous exposure effects by child sex. In these fixed effect tests, identification comes from comparing
Figure C.1: Place exposure effect estimates for child income rank in adulthood.

Notes: Estimated coefficients $b_m$ from equations 2 and 3. The $b_m$ capture the expected boost to an individual’s household income rank at age 24 from moving at age $m$ to a place with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their age at parent move $m$ with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls vary across the specifications. Equation 2 includes indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin capture, alongside fixed effects for each combination of parent income decile, origin, cohort and age at move. Equation 3 discards the fixed effects for each combination of parent income decile, origin, cohort and age at move. Equation 3 discards the fixed effects and includes instead: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); and disruption effects (via indicators for age at move and their interaction with parental rank). This replicates Figure IV from Chetty and Hendren (2017a).

The results are comforting. With family fixed effects, the estimated exposure effect falls modestly from 0.042 to around 0.03. With family-sex fixed effects, the fall is even less pronounced, with the estimates remaining at around 0.04. This suggests heterogeneity by child sex is important in the Australian setting. I also examine the selection effect — the expected boost to an individual’s household income rank from having their parent move to a
<table>
<thead>
<tr>
<th>Age of observation</th>
<th>Baseline</th>
<th>General</th>
<th>Age at move</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early</td>
<td>0.011</td>
<td>-0.008</td>
<td>(3) 0.001</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.009)</td>
<td>(4) 0.013</td>
</tr>
<tr>
<td>Late</td>
<td>0.042***</td>
<td>0.052***</td>
<td>(5) 0.044***</td>
</tr>
<tr>
<td></td>
<td>(0.003)</td>
<td>(0.005)</td>
<td>(6) 0.045***</td>
</tr>
<tr>
<td>Post-24</td>
<td>0.008</td>
<td>0.013</td>
<td>0.044***</td>
</tr>
<tr>
<td></td>
<td>(0.013)</td>
<td>(0.019)</td>
<td>(7) 0.045***</td>
</tr>
</tbody>
</table>

Notes: Estimates of the exposure effects $\gamma_m$ from equation 4 for early ($m \in \{2, \ldots, 11\}$), late ($m \in \{12, \ldots, 24\}$) or post-24 ($m \in \{25, \ldots, 34\}$) exposure, with either a more general set of controls (2) or for a later age of observation (3)-(5). These represent the expected boost to an individual’s household income rank at age 24 associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. In (1) and (3)-(5) controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. In (2) all but the last control is replaced by a much larger set of fixed effects for each combination of parent decile, origin, cohort and age at move. Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$. 

Destination with 1 percentile rank higher expected outcomes after the child turns 24. With family-sex fixed effects this selection effect is halved and no longer statistically significant. It falls further towards zero as the sample is restricted to moves where the difference in origin and destination predicted outcomes is more precisely estimated.

### C.3 Exogenous moves

A remaining concern is that there may be time-varying differences between families moving with children at different ages. Relationship breakdown, job loss or promotion could all give rise to moves, and themselves matter for outcomes in proportion to the time a child is exposed to them. The next test considers subsamples of moves that are more plausibly exogenous — moves out of locations in years with unusually large outflows for that location — and then re-estimates the exposure effects.

Let $k_{pt}$ be the number of families leaving postcode $p$ in financial year $t$ as a proportion of the average number of families leaving the same postcode from 1991 to 2014. As in Chetty
Table C.2: Exposure effect estimates: more general specification and family fixed effects

<table>
<thead>
<tr>
<th></th>
<th>Baseline Family fixed effects</th>
<th>Family-sex fixed effects</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td>Early</td>
<td>0.011</td>
<td>-0.025**</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.010)</td>
</tr>
<tr>
<td>Late</td>
<td>0.042***</td>
<td>0.028***</td>
</tr>
<tr>
<td></td>
<td>(0.003)</td>
<td>(0.006)</td>
</tr>
<tr>
<td>Post-outcome</td>
<td>0.008</td>
<td>0.040*</td>
</tr>
<tr>
<td></td>
<td>(0.013)</td>
<td>(0.017)</td>
</tr>
<tr>
<td>Selection</td>
<td>0.292***</td>
<td>0.365***</td>
</tr>
<tr>
<td></td>
<td>(0.068)</td>
<td>(0.104)</td>
</tr>
<tr>
<td>Sample s.e. on $\Delta_{odps}$</td>
<td>&lt; 2</td>
<td>&lt; 2</td>
</tr>
<tr>
<td>N</td>
<td>264,500</td>
<td>263,100</td>
</tr>
</tbody>
</table>

Notes: Estimates of the exposure effects $\gamma_m$ from equation (4) for early ($m \in \{2, \ldots, 11\}$), late ($m \in \{12, \ldots, 24\}$), or post-outcome ($m \in \{25, \ldots, 34\}$) exposure, with either family or family-sex fixed effects. These represent the expected boost to an individual’s household income rank at age 24 associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank and cohort in the destination versus the origin. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. Attention is restricted to families with five or fewer children. Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$.

and Hendren (2017a), many of those postcode-years with the highest relative outflows $k_{pt}$ are associated with external shocks (such as mine closures in the Australian setting). As noted by Chetty and Hendren (2017a), while moves in subsamples with high values of $k_{pt}$ may be more often for exogenous reasons, the destinations may still reflect endogenous choices. I follow them in instrumenting for $\Delta_{odps}$ and $y_{ops}$ by $E[\Delta_{odps}|p,q]$ and $E[y_{ops}|p,q]$ — the mean $\Delta_{odps}$ and $y_{ops}$ for all movers in the sample from postcode $p$ and in parental income decile $q$. I also present OLS estimates that do not account for endogenous choice of destination.

Figure C.2 shows the estimated late childhood exposure effect and its 95% confidence interval for subsamples drawn from moves that were part of progressively larger relative outflows from a postcode. I consider moves where $k_{pt}$ was above its median value, 55th percentile and so on to the 95th percentile. The results are mixed. Below the 80th percentile...
of relative postcode outflows the OLS exposure effect estimates are relatively close to the baseline estimate of 0.042. Beyond that point the estimates fall substantially, with negative point estimates and large standard errors for moves in the top decile of relative outflows. The IV estimates are more stable, but less precisely estimated. The average IV exposure effect estimate is 0.027, an attenuation of 30% relative to the baseline, with a less pronounced fall in point estimates in the top decile of relative outflows. In their (IV) estimates, Chetty and Hendren (2017a) see a similar attenuation of around 20% on average, but if anything less attenuation of point estimates for the top decile.

Figure C.2: Place exposure effect estimates for progressively larger displacement shocks.

![Chart showing exposure effect estimates for progressively larger displacement shocks.](chart)

Notes: Estimates of the exposure effects $\gamma_{th}$ and 95% confidence intervals from equation [1] for late childhood exposure, for subsamples of those moving out of postcodes in years with progressively higher relative outflows. These are identified by first calculating, for each postcode $p$ and financial year $t$, the number of families leaving the postcode divided by the average annual number of families leaving the postcode from 1991 to 2014 (call it $k_{pt}$). Each individual in the 1-time mover sample is thus associated with a value of $k_{pt}$ that indicates whether they were part of a relatively small $k_{pt} << 1$ or large outflow $k_{pt} >> 1$. The chart estimates the exposure effects for those with values of $k_{pt}$ above its median value, its 55th percentile and so on. OLS estimates are presented, alongside IV estimates where the origin and destination outcomes are instrumented for as described in the text. The IV estimates replicate Figure VI from Chetty and Hendren (2017a).

Figure C.2 provides some comfort that the results are not driven by other factors corre-
lated with *moderately* large relative postcode outflows, but the same cannot be said for the largest outflows. This validation exercise is thus less conclusive in the Australian setting than it appeared in the United States. One explanation is the failure of the identifying assumption — perhaps selection effects do vary with age. That said, the other validation exercises make this explanation more challenging to uphold. A more benign explanation may be that the largest relative postcode outflows in Australia tend to be coupled with other factors that mitigate the effects of exposure to the destination. Indeed, fundamental differences in the treatment effects experienced by those choosing to move versus those forced to move are apparent in 

C.4 Placebo test

A final test shows the outcomes of movers converges to those of permanent residents in a manner that picks up more than just the *persistent* differences in outcomes between the destination and origin. Rather, movers converge to the *cohort-specific* outcomes of permanent residents. This greatly limits the potential for unobserved factors to explain away the exposure effects. For example, it seems unlikely that unobserved shocks when parents move — such as to income, wealth or family status — are correlated with the as-yet-unobserved *cohort-specific* predicted outcomes for a child. Such shocks seem far more likely to be correlated, if at all, with the persistent features of a place. A fuller and more formal discussion of these

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44While Chyn (2016) finds larger treatment effects for those forced to move, this need not contradict the attenuation apparent in Figure C.2 if, as seems plausible, the appropriate specification of the treatment effect changes alongside its magnitude for exogenous shocks.
issues can be found in Chetty and Hendren (2017a).

First, I show the best predictor of a mover’s outcome is based on the experience of movers in their cohort, rather than those of surrounding cohorts. Following Chetty and Hendren (2017a) I run two sets of regressions. In the first thirteen regressions I re-estimate the baseline specification in equation 4 as if an individual’s financial year of birth was \( s + l \) rather than \( s \), where \( l \in \{-6, \ldots, 6\} \). In the second single regression I re-estimate the baseline specification but include the lags and leads for the origin and difference terms. Where these lags or leads fall outside the sample window, the predicted outcomes are set to zero and an indicator \( I_l \) for the absence of that lag or lead is set to one. This gives rise to the specification below:

\[
y_i = \sum_{s=1978}^{1991} I(s_i = s)\left( \alpha_1 s + \alpha_2 \bar{y}_{pos} \right) + \sum_{m=1}^{30} I(m_i = m)\left( \zeta_1 m + \zeta_2 \bar{p}_i \right) + \sum_{s=1978}^{1991} I(s_i = s)\left( \kappa_2 \Delta_{odp} \right) \\
+ \sum_{l \in \{-6, -5, \ldots, 5, 6\}} \left( \sum_{m \in M} \delta_{lm} + \gamma_{lm} \bar{c}_i \right) \Delta_{odp,s+l} \\
+ \sum_{l \in \{-6, -5, \ldots, 5, 6\}} \alpha_l \bar{y}_{po,s+l} + \omega I_l + \varepsilon_i
\]

(6)

The results are in Figure 2 in the body of this paper, and support a causal interpretation of the exposure effect estimates.

In Chetty and Hendren (2017a) they go further, and show movers outcomes converge to those of permanent residents in distribution and in a gender-specific manner as well. I attempted but failed to replicate the first of these. Whereas Chetty and Hendren (2017a) find that the best predictor of a mover being in the top or bottom decile of the income distribution is the predicted probability of the same outcome, rather than the predicted mean outcome, I found the opposite.45 However, I feel the most likely explanation of this lies in the lower precision of the Australian predictions for permanent residents due to smaller geographic units and reduced geographic variation. The predicted probabilities of making the top or bottom decile are particularly imprecise and thus, if they capture more noise than signal, it is quite plausible that the predicted mean ranks may give a better indicator of the likely distributional outcomes of movers. As was noted by Chetty and Hendren (2017a), an

\[\text{Results available on request. Specifications were as detailed in Chetty and Hendren (2017a).}\]
advantage of their data was the ability to conduct validation exercises requiring both large samples and significant variation.

C.5 Summary

The results outlined in this section provide comfort as to the internal validity of the research design introduced in Chetty and Hendren (2017a), both generally and in the Australian setting. Any unobserved factor explaining the observed exposure effects would need to operate within the family in proportion to time exposed and be able to replicate the cohort-specific outcomes of permanent residents. The examination of exogenous moves left a question mark over external validity, but could be consistent with one of the explanations for exposure effects put forward in this paper — that time spent growing up in a location matters largely because it influences where you end up working.
D Generated regressors, precision and valid inference

The equations estimated in this paper (and in Chetty and Hendren (2017a)) fall into the more general class of two-step estimation, where regressors in the model of interest are generated from an auxiliary model. In particular, in the first step, the expected outcomes $y$ for children born into a particular location $l$, cohort $s$, and parental household income rank $p$ are predicted based on the sample of permanent residents of that location:

$$y_i = \alpha_{ls} + \beta_{ls}p_i + \varepsilon_i$$  \hspace{1cm} (7)

This model provides predicted values for the movers — denoted $\bar{y}_{ops}$ and $\bar{y}_{dps}$ — where we take their location $l$ to be either their origin $o$ or destination $d$ respectively. Let $\hat{\beta}_1$ be the vector of estimated coefficients and $X_{1o}$ and $X_{1d}$ the matrices of observations indicating a mover’s origin or destination respectively, along with their cohort and parent rank.

In the second step, these predicted values are used to generate regressors — $\bar{y}_{ops}$ and $\Delta_{odps} = \bar{y}_{dps} - \bar{y}_{ops}$ — for inclusion in a model for the outcomes of the movers:

$$y_i = g(x_{2i}, \beta_2, \bar{y}_{dsp}, \bar{y}_{osp}) + \varepsilon_i$$

$$= g(x_{2i}, \beta_2, x_{1d}\hat{\beta}_1, x_{1o}\hat{\beta}_1) + \varepsilon_i$$  \hspace{1cm} (8)

This is a classic example of the use of generated regressors. As noted in Pagan (1984), generated regressors pose a number of potential econometric issues. Perhaps most notably, while coefficients estimated from Equation (8) are generally consistent, the standard errors will not be, as they fail to account for uncertainty in the generated regressors. Perhaps reasonably, given they restrict attention to commuting zones with populations over 250,000, where the generated regressors are fairly precisely estimated, Chetty and Hendren (2017a) do not consider this issue. However, given the Australian data is marked by smaller geographies and less geographic variation, this issue seems worth considering in more detail here.

D.1 Valid inference

Murphy and Topel (1985) provide a procedure for calculating asymptotically correct standard errors in the fairly general circumstances. From the presentation in Greene (2003) the
Murphy-Topel estimated covariance matrix for the model, given the two steps are estimated on different samples, is:

\[ M = \hat{V}_2 + \hat{V}_2 \hat{C} \hat{V}_1 \hat{C}^{T} \hat{V}_2 \] (9)

where \( \hat{V}_1 \) and \( \hat{V}_2 \) are the estimated covariance matrices for models 1 and 2 respectively and:

\[ \hat{C} = \sum_{i=1}^{n} \left( \frac{\partial \ln f_{i2}}{\partial \beta_2} \right) \left( \frac{\partial \ln f_{i2}}{\partial \beta_1^T} \right) \] (10)

where \( f_{i1} \) and \( f_{i2} \) are the contributions of observation \( i \) to the likelihood functions of models 1 and 2 respectively. Now, we can follow the presentation in [Hole (2006)] and apply the chain rule to observe that:

\[ \frac{\partial \ln f_{i2}}{\partial \beta_2} = \frac{\partial \ln f_{i2}}{\partial (x_{i2} \hat{\beta}_2)} \frac{\partial (x_{i2} \hat{\beta}_2)}{\partial \hat{\beta}_2} = \frac{\partial \ln f_{i2}}{\partial (x_{i2} \hat{\beta}_2)} x_{i2} = \frac{\partial \ln f_{i2}}{\partial \hat{y}_{mover}} x_{i2} \]

and:

\[ \frac{\partial \ln f_{i2}}{\partial \beta_1} = \frac{\partial \ln f_{i2}}{\partial (x_{i1o} \hat{\beta}_1)} \frac{\partial (x_{i1o} \hat{\beta}_1)}{\partial \hat{\beta}_1} + \frac{\partial \ln f_{i2}}{\partial (x_{i1d} \hat{\beta}_1)} \frac{\partial (x_{i1d} \hat{\beta}_1)}{\partial \hat{\beta}_1} = \frac{\partial \ln f_{i2}}{\partial (x_{i1o} \hat{\beta}_1)} x_{i1o} + \frac{\partial \ln f_{i2}}{\partial (x_{i1d} \hat{\beta}_1)} x_{i1d} \]

\[ = \frac{\partial \ln f_{i2}}{\partial \hat{y}_{mover}} \left( \frac{\partial \hat{y}_{mover}}{\partial y_{ops}} x_{i1o} + \frac{\partial \hat{y}_{mover}}{\partial y_{dps}} x_{i1d} \right) \]

In both equations the first term is simply the score vector for model 2 — for simplicity denote its elements \( s_{i2} \). The second equation includes derivatives in the brackets that simply pick up the estimated coefficients on the predicted values. The resulting estimate of \( \hat{C} \) is as follows:

\[ \hat{C} = X_{2}^{T} \text{Diag} \left\{ s_{i2}^{2} \frac{\partial \hat{y}_{mover}}{\partial y_{ops}} \right\} X_{1o} + X_{2}^{T} \text{Diag} \left\{ s_{i2}^{2} \frac{\partial \hat{y}_{mover}}{\partial y_{dps}} \right\} X_{1d} \] (11)

The above easily extends to the case where predicted values for neighbouring cohorts are also included in the regression. The implementation of these standard errors in STATA has been
outlined in [Hardin (2002)] and simplified in [Hole (2006)].

D.2 Precision-based sample restrictions

Finally, throughout this paper, analysis is restricted in to those for whom the difference in predicted outcomes $\Delta_{odps}$ is more precisely estimated. The distribution of the standard error in $\Delta_{odps}$ for the 1-time movers sample is shown in Figure D.1. For most of the analysis, I require $\Delta_{odps} < 2$, thus restricting attention to around the 80% of the sample for whom $\Delta_{odps}$ is most precisely estimated.

Figure D.1: Distribution of standard error in difference in predicted outcomes for permanent residents of the destination and the origin

Notes: For the 1-time mover sample, shows the distribution of the estimated standard errors on the key generated regressor: $\Delta_{odps}$. Also shows the mean value of this regressor.

Key findings are robust to this precision-based sample restriction. In Table D.1, exposure effect estimates are shown for the baseline case, and for increasing levels of precision in $\Delta_{odps}$. The results are not particularly sensitive to the choice of the precision-based sample restriction, with the late childhood exposure effect estimates all close to the baseline estimate of 0.042 and always larger than the early childhood exposure effect estimate.
Table D.1: Exposure effect estimates: varying levels of precision in $\Delta_{odps}$

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Increasing levels of precision</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
<td>(3)</td>
<td>(4)</td>
<td>(5)</td>
<td>(6)</td>
</tr>
<tr>
<td>Early</td>
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<td>0.006</td>
<td>0.008</td>
<td>0.011</td>
<td>0.030***</td>
<td>0.010</td>
</tr>
<tr>
<td></td>
<td>(0.007)</td>
<td>(0.006)</td>
<td>(0.006)</td>
<td>(0.007)</td>
<td>(0.009)</td>
<td>(0.023)</td>
</tr>
<tr>
<td>Late</td>
<td>0.042***</td>
<td>0.039***</td>
<td>0.040***</td>
<td>0.042***</td>
<td>0.040***</td>
<td>0.046***</td>
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<tr>
<td></td>
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<td>(0.003)</td>
<td>(0.003)</td>
<td>(0.005)</td>
<td>(0.013)</td>
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<tr>
<td>Post-outcome</td>
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<td>-0.001</td>
<td>0.001</td>
<td>0.008</td>
<td>0.015</td>
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<td>(0.021)</td>
<td>(0.012)</td>
<td>(0.013)</td>
<td>(0.018)</td>
<td>(0.056)</td>
</tr>
</tbody>
</table>

Sample restrictions

s.e. on $\Delta_{odps}$< 2 none < 2.5 < 2 < 1.5 < 1

N 264,500 312,900 297,800 264,500 176,300 30,200

Notes: Estimates of the exposure effects $\gamma_{im}$ from equation 4 for early ($m \in \{2, ..., 11\}$), late ($m \in \{12, ..., 24\}$) or post-outcome ($m \in \{25, ..., 34\}$) exposure for the full baseline sample and larger or smaller samples based on varying restrictions on the standard error on $\Delta_{odps}$. These represent the expected boost to an individual’s household income rank at age 24 associated with an additional year at this stage of life in a destination with 1 percentile rank higher expected outcomes for permanent residents. They are estimated by regressing the adult ranks $y_i$ of those whose parents move once in their childhood on the interaction of their time exposed to the destination at each life stage with $\Delta_{odps} = y_{dps} - y_{ops}$ — the difference between the expected outcomes for permanent residents of the same parent percentile rank and cohort in the destination versus the origin. The difference between the expected outcomes for permanent residents of the same parent percentile rank $p$ and cohort $s$ in the destination $d$ versus the origin $o$. Controls capture: cohort and origin effects (via indicators for cohort and their interactions with predicted outcomes for permanent residents of the origin); disruption effects (via indicators for age at move and their interaction with parental rank); and indicators for cohort interacted with $\Delta_{odps}$ to capture potential mis-measurement of the origin. Murphy-Topel standard errors are in parentheses, with significance levels indicated as follows: * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$. 

58
E Intergenerational data construction

This Appendix describes the creation of the Australian Taxation Office’s (ATO) de-identified intergenerational dataset. It is based on information provided by the ATO and those involved in the construction of the dataset.

E.1 Overview

The dataset begins with the universe of federal tax returns from the 1991 to 2015 financial years, linked across individuals. This provides comprehensive information on individual incomes — the key challenge is linking parents and children.

Australia does not have two sources of parent-child links commonly used internationally. Birth register information is held by state and territories, and there is no national register as there is for Nordic countries. Further, parents are generally not required to provide identifying information for their children on tax returns, as family benefits are administered separately as cash transfers. This rules out the methodology underlying Chetty et al. (2014), which uses the fact that parents’ tax returns in the United States report their children’s social security numbers.

Instead, parent-child links were formed by matching individuals to parents based on their reported residential addresses. Individuals report a residential address when they register for a tax file number — a unique personal identifier that is the closest Australian analogue to a social security number. The vast majority of individuals do this before they turn 17. These individuals are then linked to their likely parents based on residential addresses reported in tax returns. These links are disciplined by a set of more direct links available for a subset of individuals.

Address matching is behind the Statistics Canada dataset used in numerous widely-cited studies of intergenerational mobility (e.g. Corak and Heisz (1999); Oreopoulos (2003); Corak and Piraino (2011)). Yet the Australian institutional background, described below, means the ATO intergenerational dataset delivers a much higher match rate. Corak and Heisz (1999) report that they have parent links for around 49% of their selected Canadian cohorts.

46 Linking tax returns to this separate administrative database would have failed to provide complete parent-child links, as cash transfers have been and remain highly targeted, rather than universal.
For the Australian cohorts studied in this paper, the link rate is around 92%, in line with that achieved by Chetty et al. (2014).

E.2 Institutional background

Address matching delivers high quality parent-child links in Australian tax data because most individuals register for a tax file number (TFN) with the ATO while still young and living in the family home. This reflects strong incentives to do so. Since its introduction in 1989, or shortly afterwards, a TFN has been needed to:

- avoid paying higher withholding tax rates on labour and capital income;
- apply for unemployment, disability or family benefits; and
- apply for concessional loans for higher education.

As a result most transitions from childhood to independence — be it work, welfare or higher education — reward or require registering for a TFN. For example, of those born in Australia in the 1980 financial year and with a TFN by the time they were 30, over 90% had registered by age 17, and over 99% by age 20 (see Figure E.1). Importantly, a residential address is captured for most of these children at the point of registration, and is typically of sufficient quality to match to a geocoded address.

E.3 Family linking procedure

The ATO dataset focuses on those born between the 1970 and 2000 income years (inclusive). Those born earlier are difficult to link to parents as many will have left the family home before the tax return panel begins in 1991. Similarly, many of those born later were yet to register for a TFN at the time the dataset was constructed.

Family links were generated for all individuals in the relevant birth cohorts, whether or not they were born in Australia. However, for the file used in this research, attention was restricted to those born in Australia. Country of birth is not directly observed in the tax data, but a good proxy for those born in Australia was derived based on other administrative information. From the 1978 birth cohort onwards this proxy performs particularly well,
Figure E.1: Proportion registered for a TFN by age (Australia-born, 1980 birth cohort)

Notes: Darker blue dots show the proportion of registered clients born in Australia in the 1980 financial year who had registered by the given age. The lighter blue and hollow dots show the respective proportions with a recorded address and an address matched to a geocoded address by that age.

with the resulting Australian-born annual birth cohorts deviating by at most 1.5% from the population benchmark for the 1978-1991 cohorts.

E.4 Family Tax Assistance links

Between the 1997 and 2000 income years, Family Tax Assistance (FTA) allowed low-to-middle income families to claim a higher effective tax free threshold. Low income families could claim the entire benefit through the payments system. However, middle income families had to provide the given names and dates of birth of their children on their tax returns. This provides a relatively direct source of family links for a subset of the child population. These direct links then informed the algorithm for generating family links from the more widely available address links.

Initially, the details of all children a parent claimed between 1997 and 2000 were collected. This included a child’s first name, date of birth and potential last names — while a child’s actual last name is not listed, potential last names as inferred from those of their claiming

47FTA claims do not necessarily imply a biological parent-child relationship, though in most cases the claimant will be a biological parent or primary carer.
parent and that parent’s spouse. Duplicate claims were dropped and the remaining claims formed a base population of FTA children. FTA children were then linked to their adult selves among individuals registered for a TFN. A sequence of matches was performed, with only unmatched children passed to the next stage:

- **Perfect matches**: the first name, last name and date of birth match a unique individual;

- **First name error**: the last name and date of birth match a unique individual, where the two first names to have a levenshtein string edit distance of at most two;

- **DOB error**: the first name and last name match a unique individual, where the two years of birth are the same;

- **First name and DOB error**: the last name matches a unique individual, where the two first names have a levenshtein string edit distance of at most two and the two years of birth are the same;

- **Last name error**: the first name and date of birth match a unique individual.

Well over 70% of claimed children in each year were perfectly matched to an adult client. Fuzzy but unique matches allowed over 85% of claimed children in each year to be matched. These matches are spread across the birth cohorts of interest, with large numbers of those born from the 1980s onwards having FTA links.

### E.5 Address links

As FTA could only provide family links for a selective subset of the child population, the primary source of family links was based on shared residential addresses. As a first step, children were linked to all individuals who had ever lived at an address the child had lived at.\footnote{The address was not required to be concurrent, as address histories in the tax data have gaps, and non-concurrent shared addresses in tax data may have been concurrent in reality.} This forms the set of potential siblings and parents.

#### E.5.1 Siblings

First, individuals were linked as siblings if:
• they had been at the same address within five years of one another;
• they both lived at that address before they turned 20;
• they had less than a 13 year age gap; and
• they had the same earliest last name.

These links were ‘filled’ out to ensure transitivity. At the end of the parent linking process individuals were also linked as siblings if they shared the same parents.

E.5.2 Parents

Individuals were then linked to parents. First, potential parents who were particularly young at the birth of the child (under 15 years of age) or old (45 years of age for women, 55 years of age for men) are dropped. Then the subsample of children who were perfectly matched as FTA children and have parent links as a result was isolated. A logistic regression was run on this subsample on the outcome that a potential parent is an FTA parent. The independent variables used in this regression were:

• potential parent sex interacted with an indicator for whether the potential parent and child share a last name;
• potential parent sex interacted with a quartic in parental age at birth either side of the median age at birth for that sex (29 for men, 27 for women);
• an indicator for whether the potential parent and child address histories imply they were at the same address at the same time;
• the length of overlap (in years) of a concurrent address episode;
• the distance (in years) separating a non-concurrent address episode; and
• the age of the child when first at the address (categorical between 13 and 25), interacted with whether the address episode was concurrent or not.

49 That is, if Alice is Bob’s sibling and Bob is Charlie’s sibling then Alice is Charlie’s sibling. As a result children with more than a 13 year age gap may be identified as siblings if, for example, they share a sibling in common.
50 Over the period 1975-1990, as calculated from Australian Bureau of Statistics (2017b).
In the final step children were linked to their most probable parent, based on the logistic model’s out-of-sample predictions for the probability a potential parent was an FTA parent. Each child was linked to the potential parent with the highest predicted probability of being an FTA parent, conditional on that probability being greater than 0.5. At the chosen threshold, less than 4% of the address-derived parents for the FTA subsample failed to match the FTA parent. Given the FTA links are not infallible, this seems reasonable. FTA link parents were then used for those children with no parent.

E.5.3 Postcode links

Address matching is limited by the absence of complete address histories. Further back in the panel tax filers are less likely to have a recorded residential address. However, residential postcodes are reliably recorded — they are captured for the vast majority of tax filers in each of the years between 1991 and 2015. To exploit this, a set of supplementary links is based on residential postcode histories.

For all children, the postcode of their first address was extracted, typically their address when registering for a TFN. Children were also assigned their earliest recorded last name. Children were then linked to all individuals in the same postcode in the same year and with the same last name. This formed the set of potential parents. As in the address matching, potential parents who are particularly young at the birth of the child (under 15 years of age) or old (45 years of age for women, 55 years of age for men) were dropped. Given the large number of potential postcodes and last names, most children end up with a relatively small set of potential parents.

In the next step the subsample of children who perfectly matched FTA children and have parent links as a result is again isolated. Once again, a logistic regression was run on the binary outcome that a potential parent is an FTA parent. The independent variables used in this regression were:

- potential parent sex interacted with quartics in parental age at birth either side of the median age at birth for that sex (29 for men, 27 for women)\(^{51}\)

- an indicator for if the potential parent’s spouse is among the alternatives, also interacted

\(^{51}\)Over the period 1975-1990, as calculated from Australian Bureau of Statistics (2017b).
with a categorical variable for the number of potential parents for the child (top coded at ten):

- the age of the child when first at the postcode (categorical between 13 and 25).

In the final step children were linked to their most probable parent in the same manner as for the address matching. The exception is that here a slightly more conservative threshold was set — children were only linked to parents if the estimated probability of the potential parent being an FTA parent was greater than 0.75. The accuracy of this algorithm was only a little worse than the address matching. At the chosen threshold, only 8% of the supplementary parents for the FTA subsample fail to match the FTA parent.

**E.5.4 Sibling links**

In this step, individuals with siblings were linked to the most probable parent for their family. The steps were as follows:

- look across groups of siblings (families);

- identify the most probable parent for each family — that is, the potential parent with the highest estimated probability of being a true parent

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52
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and

- match individuals to the resulting most probable parent for their family.

Reassuringly, this process showed a great deal of consistency in the parent-child links. For children already linked to a parent, that parent is not replaced, or replaced by their spouse, in 90% of cases. Once children are matched to their most probable parent, those parents are matched to their earliest reported spouse over the period 1991 to 2015.

**E.5.5 Resulting parent-child links**

The parent-child links resulting from this process are shown in Figure E.2. From 1978 to 1991 onwards the sample closely matches the size of the Australian-born population, deviating from the population benchmark by at most 1.5%. The proportion of the population linked to parents averages around 92% over this period as well. For the birth cohorts examined in

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52FTA parents were assigned a probability of 1 and supplementary parents were all assigned to 0.75.
```
In this paper, 88% of links are derived from shared residential address, 4% from FTA, 2% from postcodes and 6% from siblings.

Figure E.2: Sample coverage rates relative to the population of interest (%)